Priceless

A Celebration Of The Life Of
Beth Thomasson

Colleague
Mentor
Friend

Executive Officer
Lobbyist
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Wife
Mother
Great Grandmother

Fall 2015
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Tell them you saw it in the WV Builder - Page 7

An Audience Of One
Worship For God's People
By Ellen Jeter Walker
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elenjwalker@hotmail.com
HBA of WV Annual Convention
Pipestem Resort State Park
October 15-17, 2015

Thursday, October 15
8:00 pm  Welcome Reception

Friday, October 16
7:00 am  Newcomers’ Breakfast (old-timers welcome)
8:00 am  Events - Auction Committee Meeting
9:00-4:00 Registration and Table Top Displays
9:30 - 11:45 Seminar - Insider Secrets for Selling to Gen Y
12:00 pm Spike Luncheon with Awards
1:30 - 3:00 Seminar - Business Ethics
3:00 pm  Government Affairs Committee Meeting
4:00 pm  Finance Committee Meeting
6:00 pm  Pre-Dinner Social Hour
7:00 pm  Dinner - With Toast of Honor
    Entertainment: “The Crook Family” Band

Saturday, October 17
7:00 am  Breakfast
8:00 am  Executive Committee Meeting
9:30 am  Annual Meeting & Board of Directors Meeting
          Election of 2016 Officers
11:00 - 2:00 Chili Cook Off - Pavilion
6:00 pm  Reception
7:00 pm  Awards & Recognitions & Memory Roll Call

Seminar - Business Ethics
Carl D. York began his career in 1974 as an apartment manager in Indianapolis, Indiana. In 1989 he taught Sentinel's first corporate policy training program. In 2000 he established a national fair housing training program. He is the education coordinator for Sentinel Real Estate and completed 30 years of service in 2014.

Welcome Address - Spike Luncheon
Bill Cole, President of the WV Senate, Represents District 6. He holds a Bachelors in Business Administration and a minor in Accounting from Northwood University, Midland, Michigan.

Carl D. York, CPM Emeritus, CAM, CAPS, NALP

Bill Cole, WV Senate President
A Celebration Of The Life Of Beth Thomasson
Jan. 1, __ (a wonderful year) - March 7, 2015

By Ellen Walker, Editor

In 1978 when Beth Thomasson came to the Home Builders Association of West Virginia (HBAWV) as a “Kelly Girl”, no one would have imagined the impact she would have on the members of the association or on the building industry in West Virginia.

Over the next 37 years, she became the face of the HBAWV. At the WV State Capitol where she was a registered lobbyist, she was highly respected as the voice of the industry. As Executive Officer of the association, she was deeply loved and appreciated by the membership she served.

This love and respect was earned by years of unselfish service, persistent hard work, dedication to excellence and relentless commitment.

Beth’s style of leadership was not something learned from books, although she was well educated and a graduate of East Texas State University with a B.S. degree in business education. Her leadership style was developed over years of life experiences.

Beth’s mother Mary Drummond was a long-time school teacher and her father Delvin Drummond was a principal, so it was only natural that she began her adult life working for the Texas school system, both outside the classroom and as a teacher of 5th grade children.

When she and her husband Pat had their first child, Beth devoted the next several years of her life to raising their family. They had four daughters in the space of six years. That would be enough to keep anyone busy, and it was a task that gave her great joy and delight.

She certainly developed her skill for nurturing and encouraging people during those early years. This skill extended to those around her long after her children were grown.

She took great delight in her children, grandchildren and great-grandchildren as they went through the various stages of development. She enjoyed taking time to be with her family, to listen to what was happening in their lives, and to share her bits of wisdom. She was adored by them and lovingly known as “Mimi.”

Beth’s nurturing went beyond her family to the members of the HBAWV. Beth was always ready to help people recognize their talents and abilities and to encourage them to reach outside the box to realize their potential.

She delighted in listening to members of the association, of encouraging and appreciating them, and in softly sharing her insight and wisdom with them. This sensitive and gentle approach combined with her wisdom, insight and behind the scenes encouragement was one reason she was so dearly loved.

She did not manipulate people or seek to gain recognition, but was content to work behind the scenes to facilitate the work of members, and to smooth ruffled feathers or misunderstandings. She looked for the best in people, and was not afraid to stand up for what she felt was just and fair, or for the common good of the association.

Beth was a founding member of the United Disciples of Christ Church and served as its treasurer for many years. Her faith was an important part of who she was and it certainly impacted the way she related to other people.
In some respects she related to the HBA much like a Sunday School class. In her eyes, every member with whom she came in contact was a friend and became like a member of the family.

She had a genuine interest and concern for each individual, as well as their respective family, and there was no pretense. Everything she did was open and honest and sincere. If she disagreed with you, she would let you know, but in a very diplomatic and private way.

Beth had a persuasive way of getting things done. At the Capitol she was well known for sitting down with representatives to discuss home building issues over home-made brownies. She knew each person and their staff by name and diligently worked to reach acceptable compromises.

Beth loved to garden and to plant flowers. She also enjoyed traveling, reading and spoiling her puppy Tiger. And once a year, she would camp out at the Blinko Glass Factory in Milton to get the yearly signature piece.

In the pages that follow are some fond memories that HBAWV members have shared as well as their thoughts and comments about Beth Thomasson and her legacy. There are also photos from mostly the past 11 years. She tried her best not to be in too many photos.

Beth also would not share how old she was. Even on her obituary her birth date was omitted, at her request. This was not because of vanity, but because age was not important to her. What mattered was what you did with your life.

This was especially evident in the last 10 years as people would talk with her about retiring. It was assumed that she was at retirement age, but for her, retirement had nothing to do with age. Beth was driven by a passion to serve the association and its members, and as long as she felt she had the strength and ability to do the work, she wasn’t about to retire.

Beth is already greatly missed and it will probably be several years before we have a complete picture of all she meant to the association. Just as she requested that her memorial service be a celebration of life, I am certain that she would encourage all of us to make the most of the time we have on this earth, to take time to love and serve others, and to stop and smell the roses.

Thank you Beth for a life well lived.

Beth had great relations with other lobbyists as well as other associations and government officials. She worked to form coalitions when needed and did not hesitant to rally the association membership on significant issues.

Although most everyone knew about Pat, her husband of 56 years, her children, and her grandchildren, there were other things about Beth that most people probably did not know. For instance, she was a pianist when she was young and even won a piano competition.

In the early years Beth had a small business called “Creative Expressions” and did silk flower arranging parties. Other early interests included cross-stitch, needlepoint and sewing. When the girls were young she sewed most of their clothes.
Every year the HBAWV holds an auction to raise funds for the operation of the association. In addition to helping to coordinate the logistics of the event and working to secure donations, Beth would always be found at the table to greet and register members and guests as they arrived and to assist with checking people out as they left.

She also provided home cooked brownies and other goodies for the workers. All of her spare time was spent talking and listening to those in attendance. She always offered an extra hand as needed.
Even before David VanHorn became president, Beth met with him to discuss his upcoming position. This is something she evidently did with each new president.

“She took me under her wing and let me know what to expect as president. We discussed several ideas,” VanHorn said. Several of them became realities during his administration, thanks to Beth’s help and encouragement, he added.

“She was a mother figure to me,” encouraging and helping along the way. She was always calling to keep him informed. “There’s nothing she wouldn’t do for you,” he added.

“She was well rounded, taking care of business as well as the membership and her family.” It seems nearly impossible to describe all that Beth was and did, he said.

One of his favorite memories is when he surprised her with a personal gift at his first convention as president. It was a necklace which she wore a great deal.

“I will always remember her smile and warm greeting, her lady-like manner,” said Clifford Gillilan. “Beth had a positive attitude, no matter how bad the situation was. I never heard anything negative from her.”

“I couldn’t have served my 2 years (as President) without Beth. She would keep me focused and abreast of day-to-day issues so I could make decisions. I relied on her to help me make those decisions. I still miss her.”

“Beth was a friend to everyone and knew no strangers. She was always a friend to me,” he added.

“It’s because of Beth that I became a member of the association. I had been in touch with National and the next day she called, announced who she was, and asked what she could do to help me become a member,” said Gillilan. “There was no association in my area at the time. She told me that if I could get 3 people interested, she would work with me to get an association going.” Beth and Bob Ritenour made a large number of trips to the area and as a result, the Greater Greenbrier Valley HBA was formed.
A Lot of Fun - There are a lot of humorous stories regarding Beth. She was always ready to join in the fun and to laugh at herself. A lot of jokes related to her height. She was often kidded about not being able to see over the steering wheel of her car, which is another reason members kidded her about her driving.

“I looked up to Beth, even though she was a ‘short’ lady,” said Steven Bailey with a smile. “She was very inspiring and pleasant to everybody. She didn’t know a stranger. I could always count on her for a hug. She treated us as her own children. She was a great person and will be truly missed.”

Tim Cunningham recounts the following story, which Beth told on herself. “She always told on herself,” he said.

Once she was in the Senate chambers and her cell phone rang (something that was not supposed to happen). She quickly picked up her purse fumbling inside the purse trying to find her flip phone as she dashed for the door to turn it off.

When she finally got to the door, she flipped it open and put it to her ear to answer, but instead of stopping, it kept ringing. Beth could not figure out why it wouldn’t stop ringing. After a few moments, she discovered that it was her makeup compact, not her flip phone.

“Beth was my best partner.”
--Richard Eckle

“Who keeps their crock pot in the attic?” Bob Ritenour

When we sold the building and she moved the office temporarily to her house, she broke her ankle. She was trying to get the crock pot out of the attic for dinner.

Tim Cunningham becomes a Life Director in 2009

Halloween Party 2008 Convention

(Left) Square Dance at the 2005 Convention

“Beth was my best partner.”
--Richard Eckle

(Left) Beth joined others of the association after the spring board meeting in Elkins for the city’s annual Ramp Festival (2004)

(Right) Bernie Boyers joins Beth for a picture during theme night of the 2011 Convention.
“Beth Thomasson was a dear person, warm and kindhearted. She carried herself with a grace and style that is often missing in today’s society.

She was also a hardworking advocate for the WV Home Builders Association. She understood the industry, celebrated its successes and suffered through the challenges. West Virginia is better for having had her as one of its own.”

--Hoppy Kercheval, Metronews

“Beth had a Southern grace and mannerism that is somewhat lost in today’s world.... She could put you at ease and make you feel good about yourself. ... She had an outpouring of natural love that is hard to find in today’s society,” said Kent Pauley

When Kent and Chris got married, they spent part of their honeymoon at Summer Board meeting. “Beth had flowers in the room for us,” Pauley said. “She always took my calls and cared about what we were doing.”

“Beth was a very special person,” said Lloyd Crook. “I could not have made it the two years as president without her. She was special to my family. Every Christmas my wife and I would take her to dinner and that was special,” he added.

“Beth was there any time to answer questions. When you called, you got an answer. If there was a problem, she would reassure you that it could surely be worked out.”

“I miss her. I miss her. I miss her.” Lloyd Crook

“I remember the first day Beth took me with her to the state capitol. When we entered the room, everyone quit talking,” said Regina Skeen. They waited for Beth to walk up to them and asked what they could do for her, Regina recalled. Her reply informed them that it was not what they could do for her, but what she could do for them.

“Beth was always there to support and help,” said Tom Board. A source of encouragement, she would often say, “We’ll make it work.,” he recalled.

“She will be sorely missed... She had a great devotion for Pat and for all of our members.

She cared about them all and looked after them and supported them,” he added.

(left) Beth and her husband Pat received special recognition at the 2012 Convention, presented by then President Fred McDonald.
Beth was an encourager not only to association presidents, but to local executive officers as well.

“When I first started out (as Executive Officer of Mid-Ohio Valley HBA) I had no training. Beth was such a God-send. She was my lifeline,” said Trish McKay.

McKay would share her questions and situations and “Beth would listen and help me put things together in a way that made sense.... She always phrased things so it was my decision.” She would often ask, “What do you think” to help me process what needed to be done, she added.

“Beth was always there and always called me back. She would help by giving me an answer or a direction to go,” she added.

“Beth was quick to hug,” and always had a “warm smile... She remembered kids and make you fell special,” said McKay. “I will remember her for her steadiness, wisdom and humor... I miss her dearly.”

Chocolate Chip Cookies -- that was Chris Ilardi’s favorite memory of Beth. While he was president she found out about his love of chocolate chip cookies.

“Every time she needed something, there would be a bag of cookies just for me,” said Ilardi (past state president as well as local executive officer of North Central HBA.)

Among his memories was her “tireless dedication... It was not unusual for her to call me, even as late as 11 pm,” he said. She was still working on things, even at that late hour.

Above all, he remembers that “she cared for me and my family... I miss her.”

“Every time I would see the HBA phone number come up on the caller ID, my first question would be ‘How much,’ ” said John Kopyscianski. Beth would be calling for a favor or to ask him to volunteer or for a donation, he explained with a smile.

“You couldn’t say ‘no’ to her. If you did, she would call you back later,” he added. “She was very persistent, but she always let you know how much she appreciated what you did, and made you feel appreciated.”

There really are not enough words or space in this article to recall all of the wonderful thoughts and remembrances that people have of Beth Thomasson.

She was obviously dearly loved and will be sorely missed.
Beth got together a group of Home Builder members to attend the July 4, 2004 rally with President George W. Bush at the capitol in Charleston.

2006 convention thank you to Beth from then HBAWV President Sally Johnston.

2009 Award presentation for Sandy Dunn, NAHB Chairman of the Board and West Virginian, at the International Builders Show.

2009 Ribbon Cutting for the new office building for the HBAWV.

Beth got together a group of Home Builder members to attend the July 4, 2004 rally with President George W. Bush at the capitol in Charleston.

2010 Summer Board Picnic at Mid-Ohio Valley HBA.

Beth with Jacob Meck’s daughter at his 2013 Installation as HBAWV President.
Federal Rules and Regulations

Small Businesses Face A Number Of New Challenges

Compiled by Ellen Walker

It takes 22 sub-contractors to build the average home, according to a 2015 Special Study in Housing Economics released in September and based on an April 2015 survey for the NAHB/Wells Fargo Housing Market Index.

This is not new information for home builders and contractors. The report found that “70 percent of builders typically use somewhere between 11 and 30 sub-contractors to build a single-family home.”

“Over 90 percent of builders said they always subcontracted concrete flatwork, masonry, drywall, foundations, fireplaces, technology, plumbing, electrical wiring, HVAC, carpeting and security systems.”

Even if they don’t always subcontract these jobs all of the time, it is common to do so part of the time. The average share of construction costs sub-contracted was 77 percent.

This information is important because of recent rulings regarding the workforce and small businesses.

Joint Employers - A New Definition

The National Labor Relations Board (NLRB) has expanded the definition of a joint employer. On August 28 NAHB Chairman Tom Woods issued the following statement:

“The decision by the NLRB to expand the definition of a joint employer... delivers a huge blow to businesses across the country who rely on the work of sub-contractors, by threatening a business owner’s control of their own company...”

The ruling expanded the definition of a joint employer to now hold businesses liable for workers they do not even employ, potentially putting them on the hook for legal ramifications. The new standard no longer requires that a business “directly and immediately” control a workforce run by another business, but it now includes “indirect” control.

The home building industry is composed primarily of small businesses who rely on the work of sub-contractors. These sub-contractors represent multiple specialty trades such as roofers, electricians and framers. It is estimated that over 25 categories could be affected by this new standard.

“The overall construction sector is made up of more than 2 million individual proprietorships, all of whom would be subject to this new rule,” said Woods.

“If this ruling is allowed to stand, it will cripple small businesses across the country, including the home building industry as it is in its fragile recovery. NAHB intends to continue its fight against this regulatory overreach, and put the control back in the hands of small businesses,” he added.

Independent Contractor Classification

The US Dept. of Labor (DOL) issued guidance on July 15 on the criteria used to assess whether a worker is an independent contractor under the Fair Labor Standards Act (FLSA). This is a different test from that used by the IRS, NLRA and the Employee Retirement Income Security Act (ERISA).

This “interpretation” does not appear to place new or additional burdens on the industry at this time, but NAHB is monitoring enforcement to see how the DOL is applying the “economic realities” test in the field, said Woods in a July Memorandum.

The factors considered under the “economic realities” test include:

• Is the work an integral part of the employer’s business?
• Does the workers’ managerial skill affect the workers’ opportunity for profits or loss?
• How does the worker’s relative investment compare to the employer’s investment?
• Does the work performed require special skill and initiative?
• Is the relationship between the worker and the employer permanent or indefinite?
• What is the nature and degree of the employer’s control?

Proposed Change To the DOL Overtime Rule

Another concern for builders is in the DOL’s Proposed Overtime Rule, which could affect at
least 116,000 construction supervisors in addition to multiple occupations in the construction and housing sectors.

The proposed rule would double the overtime threshold to over $50,000. This would “force business owners to structure their workforce to compensate by scaling back on pay and benefits... cutting hours to avoid the overtime requirements, and converting salaried employees to hourly workers,” said Woods in a Sept. 4 statement.

“NAHB is concerned that changes to the current overtime standard will reduce job advancement opportunities and the hours of full-time construction supervisors, leading to construction delays, increased costs and less affordable housing options for consumers,” he said. The proposed rule could affect other occupations in the industry including sales reps, administrative staff and local trade association employees.

**Confined Spaces In Construction Standard**

A new Occupational Health and Safety Administration (OSHA) ruling has become effective as of Aug. 3, however citations to employers making good-faith efforts to fulfill the training requirements and to comply with the standard will not be issued until Oct. 2.

The new rule applies to workers who must enter spaces that are not designed for continuous occupancy and are difficult to exit in the event of an emergency, such as manholes, crawl spaces and attics.

The rule requires employers to:
- Evaluate the jobsite to identify confined spaces
- Develop a written program and permitting system for permit-required confined spaces (Permit required spaces involve hazardous materials or atmospheres)
- Control physical hazards and conduct monitoring for atmospheric hazards in confined spaces that are permit required
- Provide training for confined space entrants, attendants, supervisors and emergency duties.

NAHB has filed a Petition for Review challenging the new standard.

**Waters of the United States - WOTUS**

The new WOTUS definition by the Environmental Protection Agency (EPA) under the Clean Water Act was scheduled to take effect Aug. 28. This expands the water known as “traditional navigable waters” which the act was designed to protect, to all tributaries of those waters and the “adjacent” waters and wetlands that surround them.

The revised wording means that more of the landscape, including most man-made ditches, isolated ponds and streams that only flow after it rains, will meet the WOTUS definition, and thus require builders and developers to get a permit before moving dirt or fill into those features.

Activities that result in the discharge of dredge or fill material into WOTUS require a federal permit from the Army Corp of Engineers. This is already a lengthy and costly process with backlogs of pending CWA permits requiring 2 to 3 years to receive.

Builders may need to hire a qualified environmental consultant to navigate the permitting process.

At this time more than 30 states have filed lawsuits against the definition and the EPA’s flawed procedure for establishing the rule. WV is among those states.

NAHB is working with lawmakers to block this regulation from moving forward. The House has passed HR 1732 that would force the withdrawal of the final rule and address the many procedural flaws. The Senate is currently looking at S1140, the Federal Water Quality Protection Act.

In recent days it has come to light that internal memos of the US Army Corps of Engineers note that EPA ignored their recommendations and input and the regulation was arbitrarily written, is legally indefensible and would be extremely difficult to implement. They also reveal that the rule is not rooted in science and grossly misrepresented Corps data.

Home Builder Members can find details on any of these rules and regulations when they log on to www.NAHB.org. At that site, you will also find additional issues and building code proposals that the NAHB Advocacy Team is addressing and how you can participate in the process. For specific questions call the regulatory staff at 800-368-5242 or the Government Affairs Dept. NAHB is working for you!
Auction Team

23rd Annual Auction - HBA of WV
August 22, 2015 - Charleston Armory

Thanks to all who helped in collecting materials, setting up the day before and working during the auction

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Roy August
Steven Bailey
Tom Board
John Brumley
Rusty Crites
Lloyd Crook
Pat Cunningham
Tim Cunningham
Aaron Dickerson
Richard Eckle
Clifford Gillilan
Chris Ilardi
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Trish McKay

Robert Meadows
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Special Thanks

to all who contributed items to the auction

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Floodplain Regulations

In January, President Obama issued an executive order establishing a new Federal Flood Risk Management Standard. It expanded the traditional 100-year floodplain to either the climate-informed science floodplain, the 500-year floodplain, or the 100-year floodplain plus an additional 2 to 3 foot freeboard. The result was that tighter limits were placed on where homes can be built.

NAHB is concerned that the new definition could adversely affect residential housing projects and homes that get HUD funding, require EPA permits and participate in the National Flood Insurance Program (NFIP), all of which would make housing more expensive for consumers.

In a statement from NAHB Aug. 24, it was announced that the US Army Corps of Engineers will pull in the reins on this sweeping new standard. The results are as follows:

- In June FEMA confirmed that the new standard will not affect the standards or rates of the NFIP or the minimum floodplain management criteria for communities. FEMA will continue to use the 1% annual chance floodplain as the basis for the Flood Insurance Rate Maps and the overall NFIP.

- In mid-August the Army Corps of Engineers released a fact sheet stating that Clean Water Act Section 404 wetland permits will not be subject to the expanded floodplain standard.

- HUD also confirmed to NAHB that the standard would not apply to newly constructed single-family homes financed with FHA-insured mortgages. It had already determined that the standard would not apply to existing homes purchased with an FHA-insured mortgage.

The standard will apply to multi-family properties using FHA insurance for new construction or substantial rehabilitation and to FHA 203(d) rehabilitation loans. HUD is expected to release its proposal soon.

* These summaries may not include everything one needs to know about these rules. The reader is advised to go online at NAHB.org as well as to the sites of those agencies issuing the rules to get complete details.

EPA Renovator Recertification Deadlines

The EPA has issued a fine rule extending the certifications of thousands of individual renovators under the Lead: Renovation Repair and Painting Program (LRRP). This allows more than 200,000 certified renovators who should have been shut out, to take advantage of online-only training included in revisions proposed by the EPA to the refresher training requirement.

- Individual renovators who received certification on or before March 31, 2010, now have until March 31, 2016 to get recertified.

- Individual renovators who received certification between April 1, 2010 and March 31, 2011, will have 1 year added to their 5-year certification.

- Subsequent certifications for renovators receiving the extension will be 5 yrs.

Changes in Closing Procedures

Oct. 3, 2015 is the new launch date when the Consumer Financial Protection Bureau will institute new rules regarding disclosures under the Truth in Lending Act and Real Estate Settlement Procedures Act that will affect all home builders, particularly those with a real estate lending arm.

Under the new procedures as a result of the Dodd Frank Act, 4 documents will merge into 2.

- The Good Faith Estimate and Truth in Lending disclosures will be eliminated and combined into a new single Loan Estimate form or LE.

- The final Truth in Lending Disclosure and HUD-1 Settlement Statement are being replaced by the Closing Disclosure or CD.

To prevent any unwanted closing delays, a good rule of thumb is to have all the paperwork in order at least a week before the scheduled closing date. Communicate early and often about the process with your home buyer, Realtor, creditor and settlement agents.

NAHB has a FAQ document & a matrix that highlights the differences between the new and existing disclosure rules. On the NAHB web site, log in and then check out the following: Upcoming new lending rules • The Final Rule • CFPB resources.
There are hardly enough words to express how proud and appreciative I am of this association and how the leadership has rallied following the passing of our Executive Officer Beth Thomasson in March.

The work of the association has continued to make significant advances as many of our members have stepped up to the plate to address a number of important issues, spending countless hours to see that this work continues.

It is a great reminder that our association is member driven, and that the participation of each person is important to the overall success of our association.

The following is a brief report on just a few of the programs and initiatives that the association is pursuing. If you are not currently involved in these projects, but find something of particular interest, you are encouraged to get involved.

**ARCEE**
The Appalachian Residential Consortium for Energy Efficiency (ARCEE) has been working hard toward the goal of training and certifying HBA members in energy efficient residential building techniques. Thanks to the initial efforts of Fred McDonald and Dale Oxley, and follow up by Sheila Coleman-Castells and Chris Ilardi, the US Department of Energy has awarded ARCEE with a significant grant that will help put us closer to our goal.

Working in partnership with the WV Department of Energy and the Center for Business & Economic Research (CBER) at Marshall University, field studies will begin in the next few weeks to establish a baseline for energy use in typical new single-family residential buildings in the state. This will help identify opportunities for energy code training and education. More about this study can be found on page 30 of this magazine.

**Appraisals**
Another initiative that has developed in the past 6 months is an effort to broaden our communication with the WV Appraisal Board. We are in the process of developing a continuing education class presentation for appraisers to help them have a more in-depth understanding of the cost of building new homes in WV that are compliant with the new energy codes and buildings standards. It is hoped that this builder’s perspective will help appraisers when assessing value of new construction homes in WV.

**Apprenticeships**
One of the challenges facing today’s builder is the lack of young, skilled workers and craftsmen. A HBAWV committee is investigating the possibility of establishing an apprenticeship program for skills used in residential home building.

They are working with the State Director of the US Department of Labor- Office of Apprenticeship, the WV Dept. of Education, Workforce WV and the Home Building Institute (HBI) to understand what is required to launch such a program.

This HBA committee has traveled to Northern Kentucky to investigate their training program and met several times in person and by phone. A lot of decisions still need to be made before this becomes a reality in WV, but your committee is working hard to determine what will work best for the association and individual home builders in the state.

**Legislative Issues**
Because Beth was our Lobbyist at the state capitol, several HBAWV members have now become registered lobbyists so that the association can continue to have a voice in matters that impact home builders.
Issues that we are currently working on before the next legislative session include the mechanics lien, fire sprinklers for town homes and building codes. The HBAWV Legislative committee will be meeting during the annual convention to update members and to get direction for the next legislative session this winter.

The List Goes On
There is a lot of additional work behind the scenes on such topics as member benefits, the financial well-being of the HBA, and the marketing program.

The Auction committee did a spectacular job with a large number of volunteers who contributed and/or worked the auction. They have a monumental job ahead as they plan for a change of location this coming year.

The Convention committee and Awards committee will see the fruit of their labor at convention just a few weeks away and they are already beginning to work toward next year’s event.

The state administrative staff has diligently worked to facilitate the different committees and their specific needs, and I appreciate their effort to help us succeed. I am so proud of this association and the way we work together as a team.

A Challenge
I would like to personally challenge each of you to look around your neighborhood and to discover at least one builder or supplier that you work with or know casually who is not a member of this association. Take time to talk with them and let them know what membership in the association means to you and the impact it has on your business. Then invite them to your next local meeting.

The association is only as great as our members. Thank you for being the exceptional people you are.

Regulation of Heating, Ventilating and Cooling Work
July 1, 2015 - Applications for licensure for Heating, Ventilating & Cooling (HVAC) work will be available and processed beginning July 1 by the WV Division of Labor. (§21-16 and §42-34)

January 1, 2016 - The WV Division of Labor will begin performing compliance inspections.

July 2, 2016 - All HVAC Technician applicants will be required to submit an examination score report with their application/affidavit and applicable fee. All HVAC Technician in Training applicants will only submit an application/affidavit and fee. No exam score report will be required.

Classifications and experience necessary to license without written examination prior to July 2, 2016 are listed below:

HVAC Technician means a person licensed to install, test, maintain and repair heating, ventilating & cooling systems (At least 2,000 hrs of experience and/or training working on HVAC systems and at least 6,000 hours of experience and/or training in HVAC systems and relating work which includes other sheet metal industry tasks). Cost $75 per year. The $75 fee will be waived if a person has a current WV Contractor Licensing Board license with the HVAC classification and is an owner and the HVAC qualifier.

Technician in Training means a person with interest in & an aptitude for performing installation, maintenance and repair work to a heating, ventilating and cooling system as defined in this article, but who alone is not capable or authorized to perform HVAC work unless directly supervised by a HVAC Technician. No experience required. Cost: $50 per year.

Plumbing Work
July 1, 2015 - Rule §42-32 - Supervision of Plumbing Work changes go into effect. Changes are:

The Plumber in Training exam will no longer be a requirement prior to submitting a Plumber in Training application/affidavit and acquiring a license. The Plumber in Training fee is being reduced from $75 to $50 per year.

If your renewal application is received or postmarked more than 15 days after your license’s expiration date, the applicant shall pay a late fee of $25 in addition to the annual renewal fee. There will be a $10 fee for a duplicate license.
Officer Charles Dyer, WV PSC, WV Division of Commercial Vehicles & Trailer Regulations (left) spoke on commercial regulations for trucks and trailers. (center) Kenneth Milnes, State Director with the US Dept. of Labor Office of Apprenticeship, spoke on a newly proposed apprenticeship program for home building trades. (right) General session of the HBAWV Board of Directors.

(Left) - Sandy Dunn is presented a gift by 1st Vice-President Dale Oxley from the HBAWV in celebration of her 2014 induction into the NAHB Hall of Fame at the NAHB Housing Center in Washington, DC, as 2008 Chairman of the Board.

(right) Lisa O’Dell, daughter of Beth Thomasson, speaks at a dinner in honor of her mother during a period of testimonials honoring the late Beth Thomasson.

Hall of Fame Presentation

A delegation of Home Builders attended the 2015 WV Affordable Housing Hall of Fame presentation in Morgantown, May 7, as Habitat of WV recognized the contribution of the Federal Home Loan Bank of Pittsburgh. Pictured above are left to right - Carol and Tom Board, Peggy Sampson, Kris Williams of FHLBank of Pittsburgh, Regina Skeen, John Brumley and Tim Cunningham (back row).

Calendar 2015-2016

Sept. 26-29 - NAHB Fall Bd - Dallas, Tx
Oct. 15-17 - HBAWV Convention - Pipestem
Jan. 19-21 - International Builders Show - Las Vegas
March 11-13 - Home Show - Eastern Panhandle HBA Foxcroft Towne Center, Martinsburg
March 11-13 - Home Show - North Central HBA Mylan Park, Morgantown

Registration Is Now Open For International Builders Show Jan. 19-21 - Las Vegas
Take advantage of NAHB Member Discounts in September Including Free Expo Pass
www.BuildersShow.com
HBAWV leaders from across met with Congressman Alex Mooney at the Summer Board meeting in Shepherdstown, WV July 17 to voice legislative concerns relating to the Home Building industry and to update him on state issues. He then spoke with board members and members of the Eastern Panhandle at their luncheon. Guest speaker at that luncheon was NAHB Chief Economist David Crowe who reported on the US economy as it relates to home building as well as giving a look at the WV building economy and prospects for the future.

HBA members across the state met with national leaders while congress was on recess during the week of March 9-13 to discuss national and local issues of concern.

(Above) Members of the Tri-State HBA met with Congressman Evan Jenkins in Huntington. Pictured left to right are: Joe Fralic, 84 Lumber, David and Sharon Edmunds, Builders, Congressman Jenkins, Jennifer Bledsoe of RD Developers, Ellen Walker, local EO, John Brumley, HBAWV President, and Scott Wheeler, Developer.

(Below) Congressman David McKinley talks with HBAWV President John Brumley when members of North Central HBA met to discuss building issues.
EASTERN PANHANDLE

Phil Cogar Excavating LLC (Phil Cogar)
Cleaning (Boyce Peele)
Peele, Inc. DBA The Descenders Window (Patricia Young)
My Bank! First United Bank & Trust (Seth Lanhardt)
McCrea Heating and Air Services (Christopher Smith)
Loria L. Headlee, Appraiser (Irene Hollida)
Long & Foster - Butch Cazin Team (James Walker)
LH Mobile Storage LLC (Gail Cole)
Legacy Contractors Group (Barrett "Bear" Henson)
GTA Associates/Rentals (G. Todd Alter)
Express Homes, Inc. (Kenneth Semler)
Danny's General Contracting (Danny Bowers)
Duleya Construction (Dan Dulyea)
Design Roofing, LLC (Todd Townsend)
D & A Homes, Inc. (Roger Ayers)
A & A Homes, Inc. (Roguer Ayers)
A & A Pools (Mark Manor)
AC&T Co., Inc. (Bill Walter)
Advanced Services of Inwood, Inc (William Harries)
Arndt McBeine Insurance (Doug Arndt)
BB&T (Kathy Kester)
BCT Bank of Charles Town (Tammy Dimick)
BCT Bank of Charles Town (Bev Mitchell)
BCT Bank of Charles Town (Aarun Howell)
Berkeley County PSDW (Kandy Gainey)
Berkeley Home Technologies (Jonathan Sherman)
Blue Ridge Community Technical College (Cynthia Hull)
Bowers Rice, LLP (Tracey Roebraugh)
Bragg Mechanical Services Inc. (Robert Bragg)
Cedar Creek Builders, LLC (Justin Jamie Yake)
City National Bank (Ian Gingold)
Core Mortgage Services (Peter Corum)
Counterpoint Solutions (Tommy Pope)
Counterpoint Solutions (Jason singer)
Dan Ryan Builders (Kayl Fidder)
Dan Ryan Builders (Sandra Watson)
Bowles Rice, LLP (Tracey Rohrbaugh)
Berkeley Home Technologies (Jonathan Sherman)

GREATER CHARLESTON

Potomac Housing Realtors (F. Page Burdette)
Potomac Valley Properties Inc (Dana Closewell)
Potomac Valley Properties Inc (Joy Johnson)
Potomac Valley Properties Inc (Sally Johnston)
Potomac Valley Properties Inc (Robert Ucellynn)
RJ Hayes Contracting (Richard Haynes)
Roach Energy (Karen Elliott)
Shenandoah Air Conditioning & Heating (James Young)
Shilling Electrical Assoc Inc (Kirk Anderson)
Smith Roofing (David Smith)
Snyder Environmental Services (Lee Seidler)
Snyder, Bailey & Assoc. Inc. (Carolyn Snyder)
Slepoe & Johnson, PLLC (Eric Hulet)
Sunfire Energy Solutions (Kevin Knowles)
Telamon Corporation (Robin Kees)
The Arcadia Companies (Carla Coffey)
The Arcadia Companies (Brad Durga)
The Club at Crees Creek (Eric Lewis)
The Design Center (Sue Marks)
The Journal (Juday Gelestol)
The Wormald Companies (Michael Wiley)
Thomas, Bennett & Hunter, Inc. (John Alexander)
Thompson Gas & Services (Dave White)
Todd Electric/Chamrock Lighting (Kelly Todd)
TriCounty Rentals Sales & Service (Ron Saunier)
United Bank (Barbara Harless)
Weyheraeuser-Trusl-Joel (Paul Stuart)

GREATER MIDDLETOWN

Potomac Valley Properties Inc (Dana Closewell)
Peele, Inc. DBA The Descenders Window (Patricia Young)
My Bank! First United Bank & Trust (Seth Lanhardt)
McCrea Heating and Air Services (Christopher Smith)
Loria L. Headlee, Appraiser (Irene Hollida)
Long & Foster - Butch Cazin Team (James Walker)
LH Mobile Storage LLC (Gail Cole)
Legacy Contractors Group (Barrett "Bear" Henson)
GTA Associates/Rentals (G. Todd Alter)
Express Homes, Inc. (Kenneth Semler)
Danny's General Contracting (Danny Bowers)
Duleya Construction (Dan Dulyea)
Design Roofing, LLC (Todd Townsend)
D & A Homes, Inc. (Roger Ayers)
A & A Homes, Inc. (Roguer Ayers)
A & A Pools (Mark Manor)
AC&T Co., Inc. (Bill Walter)
Advanced Services of Inwood, Inc (William Harries)
Arndt McBeine Insurance (Doug Arndt)
BB&T (Kathy Kester)
BCT Bank of Charles Town (Tammy Dimick)
BCT Bank of Charles Town (Bev Mitchell)
BCT Bank of Charles Town (Aarun Howell)
Berkeley County PSDW (Kandy Gainey)
Berkeley Home Technologies (Jonathan Sherman)
Blue Ridge Community Technical College (Cynthia Hull)
Bowers Rice, LLP (Tracey Roebraugh)
Bragg Mechanical Services Inc. (Robert Bragg)
Cedar Creek Builders, LLC (Justin Jamie Yake)
City National Bank (Ian Gingold)
Core Mortgage Services (Peter Corum)
Counterpoint Solutions (Tommy Pope)
Counterpoint Solutions (Jason singer)
Dan Ryan Builders (Kayl Fidder)
Dan Ryan Builders (Sandra Watson)
Bowles Rice, LLP (Tracey Rohrbaugh)
Berkeley Home Technologies (Jonathan Sherman)

GREATER GREENBRIER VALLEY

Potomac Housing Realtors (F. Page Burdette)
Potomac Valley Properties Inc (Dana Closewell)
Potomac Valley Properties Inc (Joy Johnson)
Potomac Valley Properties Inc (Sally Johnston)
Potomac Valley Properties Inc (Robert Ucellynn)
RJ Hayes Contracting (Richard Haynes)
Roach Energy (Karen Elliott)
Shenandoah Air Conditioning & Heating (James Young)
Shilling Electrical Assoc Inc (Kirk Anderson)
Smith Roofing (David Smith)
Snyder Environmental Services (Lee Seidler)
Snyder, Bailey & Assoc. Inc. (Carolyn Snyder)
Slepoe & Johnson, PLLC (Eric Hulet)
Sunfire Energy Solutions (Kevin Knowles)
Telamon Corporation (Robin Kees)
The Arcadia Companies (Carla Coffey)
The Arcadia Companies (Brad Durga)
The Club at Crees Creek (Eric Lewis)
The Design Center (Sue Marks)
The Journal (Juday Gelestol)
The Wormald Companies (Michael Wiley)
Thomas, Bennett & Hunter, Inc. (John Alexander)
Thompson Gas & Services (Dave White)
Todd Electric/Chamrock Lighting (Kelly Todd)
TriCounty Rentals Sales & Service (Ron Saunier)
United Bank (Barbara Harless)
Weyheraeuser-Trusl-Joel (Paul Stuart)

 GREATER BUCKHORN VALLEY

Potomac Housing Realtors (F. Page Burdette)
Potomac Valley Properties Inc (Dana Closewell)
Potomac Valley Properties Inc (Joy Johnson)
Potomac Valley Properties Inc (Sally Johnston)
Potomac Valley Properties Inc (Robert Ucellynn)
RJ Hayes Contracting (Richard Haynes)
Roach Energy (Karen Elliott)
Shenandoah Air Conditioning & Heating (James Young)
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Thompson Gas & Services (Dave White)
Todd Electric/Chamrock Lighting (Kelly Todd)
TriCounty Rentals Sales & Service (Ron Saunier)
United Bank (Barbara Harless)
Weyheraeuser-Trusl-Joel (Paul Stuart)
Membership Continued

February 1 - August 31, 2015

Mid-Ohio Valley Continued

Lang’s Flooring (Anthony Lang)
Logan Insulating Service Inc (David Kommliter)
Miller Door Inc (Ron Hendrix)
MLW Construction, LLC (Linda Weppler)
Nichols Heating & Cooling (Jared Nichols)
Overhead Door Company (Skylar Montgomery)
Pella Virginia Inc (Brenda Slavin)
Peoples Bank (Michael Punch)
Perry & Associates CPAs, AC (Linda Weppler)
Pioneer Supply (Dan Matheny)
Professional Residential/Commercial Appraisals (Sean Andrews)
Reed’s Heating & Cooling Company (Debbie Reed)
Results Radio (Charles Helmick)
Richard Webb Contracting, Inc. (Richard Webb)
Scotts Landscape Nursery, Inc. (W. Wilkowsky)
SRM Development (Steve McPherson)
Starkey Soft Water (Barbara Starkey)
State Electric Supply Co (Lynn Farley)
Sters Heating-Cooling (Bruce Hardman)
Suddenlink Media (Amy Diefenbauch)
T Construction Corp (Tom Thomas)
Tesa - Debarr Trucking (Dennis DeBarr)
The Parkersburg News & Sentinel (Matt Tranquill)
Top General Building Contractor (Clayton Huber)
United Bank Inc (Susan Stephens)
WCI, Inc. (Roger Whited)
WestBanco (Pam Banyer)
Westwood Land Co Inc (Robert Tebay)
WesBanco (Pam Bayer)
WCI, Inc. (Roger Whited)
United Bank Inc (Susan Stephens)
WCI, Inc. (Roger Whited)
WestBanco (Pam Banyer)
Westwood Land Co Inc (Robert Tebay)
WesBanco (Pam Bayer)

Northern Panhandle

Del Suppo Inc (Buster Suppo)
Huffner Contracting (Phil Huffner)
Low’s (Don Meredith)
Low’s (John Miller)
Mutual Wholesalers of Wheeling (Tony DiBartolomeo)
Sandow Development, LLC (Trent Porter)

Southern

Appalachian Heating (Dan Akers)
Daniel Reality Investments Inc (Carl Daniel)
David Hill Concrete Company (David Hill)
Ferguson Management Co., LLC (Patti Howard)
Highland Propanne Company (Michael Christiansen)
Jim Withrow Construction (James Withrow)
R.M. Contracting (Robert Meadows)
Silverpoint Homes (Mark Stover)
Window World of Beckley (Jeremy Burnett)

Tri-State

Chandlers Kitchens (Bruce Mouser)
Construction Advantage Inc (Rob Bowden)
Creative Kitchens Inc (Rob Stepp)
Edmunds Excavation & Building (Dave Edmunds)
Home Depot #4801 (James White)
Huntington Federal Savings & Loan (Maurice Clark)
J & J Developers (Jack Moore)
Low’s of Barboursville-South Point (Scott Horsfield)
Merritt & Sons LLC/Kitchens by Woody’s (Brad Merritt)
Mullins Construction Co. (John Mullins)
Mutual Wholesalers, Inc. (Len Rogers)
Pure Platinum Investments, LLC (Jeff Hutcheson)
R D Developers (Ron Detemple)
Scott Wheeler Development LLC (Scott Wheeler)
Tri State Publications (John Brumley)
Tri State Publications (Eileen Walker)
Tri State Rom Inc (Kerry Kirby)
Tri-State Development Company LLC (David Greene)

Members-at-Large

Builders Supply Assoc. of WV (Dave Hill)
Gam 99 Properties (Tyson Michael)
Superior Walls by Advanced Concrete (Bob Devlin)
Winchester Metals (David Brill)
WV Forestry Association (Frank Stewart)

New Members

Eastern Panhandle

Ben Ruby Residential Construction (Sande Enright)
Core Mortgage Services (David Melott)
Comerstone Lawn Services LLC (Justin Francis)
ECS Mid-Atlantic (R Drew Thomas)
Rock Ridge Contracting LLC (Alis Stone)
Sierra Pacific Mortgage (Chris Hopp)
Timberlake Builders, Electrical & Plumbing (Bill Courtemanche)
Tri County Pump Service, Inc. (William Griffith)

Greater Charleston

Adequate Cleanup, LLC (Heath Barnett)
Blind Wizard (Steve Neu)
Burdette Roofing Improvement, Inc. (Vicki Counts)
Hobba Enterprises LLC (Pamela Parson)
Huntington Bank (Barbara Rucker)
United Bank (Emile Love)
Yeager Design and Interiors (Elizabeth Yeager Cross)
Reed’s Spray Foam Insulation (Ben Brock)

Jackson County

ABS Electric, LLC (Ben Oldham)
ProBuild (Rick Redman)

Mid-Ohio Valley

Lowe’s of Wood County (Dave Flinn)

Northern Central

Bi Alpha Landscape Development (Michael Bi Alpha)
David James Homes (Bill Burdette)
Ferguson Enterprises Inc (Steve D’Emidio)
Generators Plus (Tony Sainato)
McCure Johnston Company (Shawn Blake)
Protec, LLC (Just Dalton)
Protec, LLC (Brandon J Sickles)
The Paint Store (Joshua Poling)
Two Brothers LLC (Nathan Hinerman)

Northern Panhandle

AD Baker Homes (Rebecca Padden)
Caltran Electric (Kent Catran)
Color-Crete Coatings, div helping Hands (Dennis Hazleton)
Color-Crete Coatings, div helping Hands (Joan Hazelton)
Kalkreuth Roofing & Sheet Metal (Zane Harvey)
Kalkreuth Roofing & Sheet Metal (Shawn Snodgrass)
Neighborhood Roofing, Inc. (Christian Ferris)
Ohio Valley Metal Roofing (Ben Birtz)
Providence Construction & Remodeling (Preston Smith)
Whiteside of St. Clairsville, Inc. (Brian McCulley)

Southern

Ivey Solutions for Spaces, LLC (Leon Ivey)
Mountaineer Construction (Larry Sheaf)
Shea’s Home Builders Plus, Inc. (Eric Sh楠)
Whittington Fence Company (Greg Whittington)
Residential Energy Code Field Study

The WV Home Builders Association Charitable Fund (WVHBACF) has been awarded a grant by the US Department of Energy to sample energy efficiency characteristics of new homes built in the state.

The award, given to the Appalachian Residential Consortium for Energy Efficiency (ARCEE), is part of the DOE’s Residential Energy Code Field Study project already underway in eight other states.

Residential Energy Raters that have training and expertise with the state’s 2009 IECC energy code will conduct the assessments, which will be done ONLY for the purpose of determining compliance with the code, not for code enforcement. It will be both anonymous and confidential.

The goal of the project is to quantify the share of new homes that are being built to the state’s mandatory energy code, so that further builder training can be done at a later date. Primary areas of assessment will be foundation insulation, duct leakage, windows, wall and ceiling R-values and lighting efficiency.

The 3-part pilot study includes the collecting and analyzing of data to establish the baseline energy use of typical new single-family residential buildings in the state. Education, training and outreach activities will be conducted based on the findings of the baseline study. A second collection and analysis of data will occur apx. two years later to determine the effectiveness of the outreach activities.

The USDOE project is a partnership between WVHBACF, the HBA of WV, the state’s electric utilities, WVDOE and the Center for Business & Economic Research (CBER) at Marshall University. CBER will provide data sampling and support services.

Portions of this summary are taken from an article published in Marshall University’s WV Energy Efficiency and Renewable Energy newsletter and from information supplied by the USDOE regarding the Residential Energy Code Field Study. (www.energycodes.gov)

Member Benefits

The HBAWV BrickStreet association discount for qualified HBA members as of September 2016 is 4.2%.

On average, participating members in the HBA Member Rebate program earned over $1,000 in 2014.

You can claim rebates using the over 40 participating manufacturers for all homes, remodeling projects or multi-family units completed.

Join and benefit from the next quarter by going to www.HBArebates.com or go to the state website www.HBAWV.org & click the link.

877-476-0011
732-996-4404
800-977-5591 Fax

Let your Membership Work For You!

Members of the NAHB can receive substantial savings by using Member Advantage discounts. Offers are available from Lowe’s ProServices, GM on most new GM vehicles, 2-10 Home Buyers Warranty, AXA Equitable for retirement planning, APP Fuel Card, UPS Shipping, multiple rental car companies, travel discounts, computer discounts, books, credit card processing and many others.

Go to NAHB.org/MA to see a full list of current discounts and offers for members.
We’re proud to be the #1 preferred paint brand among homebuilders.
At Sherwin-Williams, we’re committed to helping you get the job done fast and more economically. As your single-source supplier, we give you more solutions for your unique challenges.

- Innovative products to reduce callbacks & satisfy homebuyers
- Color & design services like the HomeScapes® Exterior Color Collection
- Personal service & local responsiveness
- Great color and paint upgrade options that offer value and drive sales

For a store near you, visit us at sherwin-williams.com or call 1-800-4-SHERWIN
YOUR PROJECT IS OUR PROJECT.

Founded in 1955, 84 Lumber is one of the nation’s leading suppliers of building materials to professional builders and dedicated do-it-yourselfers. 84 Lumber provides unmatched personal service at locations nationwide, and offers other products in addition to being a full service lumber yard, such as windows, doors, moulding, cement siding, insulation, drywall, and builder hardware.