

Priceless

W · E · S · T V · I · R · G · I · N · I · A

BUILDER

Produced By Tri-State Publications For The Home Builders Association of West Virginia

- ARCEE - What is it?
- Auction Appreciation
- Annual Convention
- WV Mechanics Lien



**Your Dreams
Built By The Best**

**Fall 2014
www.hbawv.org**



Your Dreams Built By The Best

Before you Build...

- Be sure your contractor:
Is Licensed for the work they will be performing
Has current workers compensation, liability & other required insurance
Has all necessary permits
- Check your contractors references and reputation
- Be sure you have a written, detailed & understandable contract
- Require a contractor's warranty



**WHEN IT'S YOUR HOME...
YOU NEED A PROFESSIONAL.**

Professionals

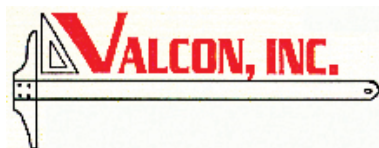
- Know their trade
- Are courteous and respectful
- Provide consistent quality work at a fair cost
- Are respected by their peers, employees & community
- Are active in their trade association & community

To find someone in your area go to

www.HBAWV.org

*The Lowest Bid is not
always the best.*

We Acknowledge With Appreciation Our Marketing Partners



**Another Quality
Home by
L. W. Crook Contractor**



**Custom Homes
Remodeling
Light Commercial**

304-763-4975

304-573-6380

168 Woodbury Road
Beaver, WV 25813

lcrook@suddenlink.net

WV#001786



www.84lumber.com

265 Airport Road
Beaver, WV 25813

304-252-8400

304-252-8904 Fax



Call for other
homes or to
have your
Dream Home
built by
LW Crook.



**"OUR BRICKSTREET TEAM IS
DEDICATED TO WORKING
WITH OUR BUSINESS
AS A PARTNER."**

-Jim Wilansky, President of Wilansky Services



COMMITMENT - Your BrickStreet team of experts is committed to your business and your workers. This team is dedicated to helping you establish a culture focused on eliminating losses, providing you with one-on-one relationships and a single point of contact.



Your Business. Your People. You're Covered.

brickstreet.com 1 800 462 7425



www.adbakerhomes.com

**Turn your dream into a reality with a new custom home built by
A.D. Baker Homes Inc.**

*"We have built hundreds of homes over many years.
We are experienced, qualified, talented and we love what we do!"*



Alan D. Baker,
President & Owner
A.D. Baker Homes
"Award Winning Builder"
1990, 1992, 1997, 2003, 2010
Building Homes for over 20 years

112 19th St., Wheeling WV 26003



WV#001373



**Home...
is where
your
happiness
lives!**

**Call Us To
Build Your
New Home**

304-233-8800



**BUILDING CUSTOM &
STARTER HOMES.**



RESIDENTIAL & COMMERCIAL



**Overhead Sectional Doors, Rolling Service Doors,
Rolling & Side Folding Grilles, Counter Shutters,
Fire Doors, Dock Equipment, Operable Walls**

304-757-8182

800-234-8182

www.gdowv.com

3057 Mt. Vernon Road, Hurricane, WV 25526



WVContr# WV003611

**We CAN FUND
the HOME You Find!**

Back in 1969, a Fund was created to make purchasing a home more affordable for all West Virginia home buyers. Today, the West Virginia Housing Development Fund is still a great tool! The FUND works with lenders to make loans to first and

second-time home buyers. We can structure your loan package to include down payment and closing costs. Ask your lender about a home loan from the West Virginia Housing Development Fund. The FUND for ALL of West Virginia.



West Virginia Housing
Development Fund

(800) 933.8511 www.wvldf.com

WV 25501



Are you getting the level of service you deserve?

VISIT ONE OF OUR LOCATIONS:

166 C. STREET
GREEN, WV 25917
(304) 453-3537
(888) 292-3324
FAX (304) 453-3339

157 SOUTH MEADVILLE ROAD
DANVILLE, WV 26142
(304) 485-7526
(800) 289-5150
FAX (304) 485-3261

415 FIRST AVENUE S.E.
NITRO, WV 25143
(304) 722-3311
(800) 698-1244
FAX (304) 722-3185

217 PLUMWOOD AVENUE
STONEWOOD, WV 26101
(304) 623-3354
(800) 528-3202
FAX (304) 624-3742

WWW.NORANDEX.COM

At Norandex Building Material's Distribution, we're all about people, products and service.

Our people are experienced building industry professionals who are genuinely interested in your business.

We distribute top quality, competitively priced windows, siding, roofing, floors and more, that are strongly warranted for performance.

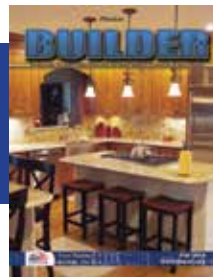
And, the service, commitment and support to our customers is unmatched and unwavering.

Our customers deserve the best, and we deliver it, because of the high level of trust they put in us.



In This Issue:

Advocacy	Page 16
Annual Auction	Page 12
ARCEE	Page 8
Benefits Update	Page 15
By-laws Summary of Proposals	Page 15
Calendar	Page 10
Convention	Page 11
Editorial	Page 18
International Builders Show	Page 15
Local News	Page 22
Membership	Page 20
Partnerships Make A Difference	Page 14
Slate of Officers 2015	Page 15



**Cover - Remodel project by Merritt & Sons, LLC
Kitchens by Woodys
Tri-State HBA**

Do Business With A Member It's Important



Go To NAHB.org/MA
for the most recent updates
on national member benefits

www.hbawv.org



Bobcat®



JEFFERDS CORPORATION
SALES / SERVICE / RENTAL

Parkersburg
800-511-5160

Clarksburg
800-300-4020

Cross Lanes
Bobcat of
Advantage Valley
866-426-2228

www.bobcatwv.com



***Your Home Deserves
The Very Best***



304-497-3100

General Building
Historic Restoration
Commercial
Residential

PO Box 180 WV#000240
Frankford, WV 24938
Fax: 304-497-3160

Email: cg_valcon@yahoo.com



**771 N. Jefferson St.
Lewisburg, WV**

(304) **645-1351**

(304) **645-6988 - Fax**

www.neathawklumber.com

Do all the signs of
foundation problems
point to you?



RAM JACK
FOUNDATION SOLUTIONS

417 Virginia Street | Marietta, OH

740.374.2362 | 800.616.6672

www.ramjackwv.com

MORAN
CONSTRUCTION, INC.



Let us hammer out the details.

Talk to one of our loan specialists about your next construction project. Our costs are competitive. Our terms are flexible. And you can always rely on our service. Call 528-6200 for our office in Huntington or 757-8209 in Winfield. We'll take care of all the details.

Huntington Federal
SAVINGS BANK

SINCE 1934. LOCAL THEN, LOCAL NOW.

huntingtonfederal.com



Member FDIC

Home Builders Association of West Virginia



2220 Washington St., East, Suite 1
Charleston, WV 25311
304-342-5176 or 1-877-408-0702
Fax 304-342-5177 or 1-877-408-0703
Executive Officer - Beth Thomasson
Email: bthomasson@hbawv.org

Officers

President -	Jacob S. Meck
1 st Vice President -	John Brumley
2 nd Vice President -	Dale Oxley
Associate Vice President -	Tom Board
Secretary -	Richard Eckle
Treasurer -	Robert W. Ritenour
Associate Treasurer -	April Bird
National Area Vice President -	John Brumley
State Representative -	Dale Oxley
National Director -	Alan Baker
Alt. National Director -	Steven Bailey
Associate Member Director -	Tom Board
Alt. Associate Member Director -	John Kopyscianski
General Counsel -	William F. Richmond, Jr.

Life Directors

Todd Alter	Clifford A. Gillilan
Steven Bailey	David Hartley
Alan Baker	Chris Ilardi
Tom Board	Sally Johnston
Bernie Boyers	Fred McDonald
John Browder	Jacob Meck
John Brumley	Bill Pickrell
Mike Cameron	William F. Richmond, Jr.
Lloyd W. Crook	Robert W. Ritenour
Tim Cunningham	Kevin Roberts
Robert Dorsey	Janet Saul
Sandra J. Dunn	Charlotte Sherman
Richard Eckle	Martha Smith
David Edmunds	J.D. Stricklen
Harold Elbon	David VanHorn
John H. Farnsworth	Gerald D. Workman
David Fleming	David H. Yoder
Joyce Garrison	Carl York

Directors

Roy August	Sean Goodwin	Jim Rankin
Jim Baker	J. Scott Grimm	Ed Satow
Jodie Bonnette	Greg Janes	Jason Singer
Craig Clemens	John Kopyscianski	Doug Skaff
Monroe Cook	James McKee	Steve Spiker
Rusty Crites	Christine Pauley	Mike Wiley
Aaron Dickerson	Greg Paxton	Colin Williams

Association

Association	Local Presidents	Area Vice Presidents
Eastern Panhandle	Dan Dulyea	Todd Alter
Greater Charleston	Tim Cunningham	Dave Hobba
Greater Greenbrier Valley	Richard Eckle	Clifford Gillilan
Highlands	Harold Elbon	Harold Elbon
Jackson Co.	Roy August	Roy August
Mid-Ohio Valley	Kevin Roberts	Steven Bailey
North Central	Adelheid Schaupp	Kent Pauley
Northern Panhandle	Alan Baker	Jim Baker
Southern	Lloyd Crook	Lloyd Crook
Tri-State	John Brumley	David Edmunds

Builder Magazine

Publisher - John G. Brumley, Tri-State Publications
Managing Editor - Ellen Walker
Editorial Advisor - Beth Thomasson

©2014 by Tri-State Publications

Advertisers do not have to be members of the Home Builders Association of West Virginia to advertise in this publication. Neither Tri-State Publications nor the HBA of WV is responsible for ad content, nor do they endorse the products and services therein.



Advertisers

84 Lumber	Page 24
A.D. Baker Homes	Page 4
BrickStreet	Page 3
Directory of Contractors	Page 22
Garage Door Operators, Inc.	Page 4
Huntington Federal Savings Bank	Page 6
Jefferds Corporation	Page 5
L. W. Crook Contractor & 84 Lumber	Page 3
McDonald Construction Inc.	Page 7
Norandex	Page 5
Ram Jack Of West Virginia	Page 6
Sherwin Williams	Page 23
Valcon, Inc. & S.J. Neathawk	Page 6
WV HBA Marketing Partners	Page 2
WV Housing Development Fund	Page 4

www.hbawv.org

For advertising information contact

Tri-State Publications at

1-800-511-2905

Email: homes@ezwv.com

The Award Winning
West Virginia Builder Magazine
is published & distributed by
Tri-State Publications
PO Box 1991, Huntington, WV 25720



Winner of the Association Excellence Award for
Best Communication to Members Magazines Published.
Presented Aug. 2004 by the Executive Officers Council of NAHB

MCDONALD CONSTRUCTION INC.

12 Sunset View • Bridgeport, WV 26330

Email: fredmcdonald@frontier.com

Phone: 304-842-2989 Fax: 304-842-3198

Complete Turnkey Construction

Experience in Residential, Handicap
and Commercial Building

WV002842

Fred McDonald
President and CEO of
McDonald Construction



EasyLiving
Home



First in WV to provide
the EasyLiving Home™

Fred McDonald
Past President of HBA of WV





ARCEE

Appalachian Residential Consortium for Energy Efficiency

The name might sound strange, but the work behind the name is extremely important for Home Builders, consumers and the housing industry in West Virginia and the rest of Appalachia.

The Situation

When you buy a new car, you expect the vehicle to have the newest technology and the best safety features available.

When you buy a new home, you expect that the latest technology and the most modern methods have been used in its construction.

That may be true of the appliances in the home or the smart house technology, but the reality is that the actual methods used in the construction of the home have changed very slowly, especially in West Virginia.

Even though the state adopts a residential building code, it is not enforced in most of the state. Currently only 15% of West Virginia jurisdictions have residential construction code officials and code enforcement. The remaining 85% of the state has no residential code enforcement. This is due in part because the state is composed of largely rural areas without code officials.

The lack of code supervision has resulted in a large number of residential builders who “have no clear external standard that will help them build a home that conforms to the 2009 energy code” said Sheila Coleman-Castells, project manager for ARCEE.

“To address this challenge, and to protect our members and our clients, we need clear, comprehensive and systematic instruction,” said Coleman-Castells. “ARCEE will provide this and more to HBA members free of charge, funding permitting.”

The Code

The 2009 International Energy Conservation Code (IECC) was adopted in West Virginia as the state energy code for residential construction and went into effect September 2013. Prior to that time, the state building code for residential construction was based on the 2003 International Residential Code (IRC).

A new construction home using the 2009 building code as opposed to the 2003 code, will see a \$2,000 savings in energy costs over a two year period, according to the US Department of Energy figures based on the current cost of utilities in West Virginia.

There is significant difference between the 2003 and the 2009 codes, and that difference is basically in methods used to foster energy efficiency.

A new construction home using the 2009 building code as opposed to the 2003 code, will see a \$2,000 savings in energy costs over a two year period, according to the US Department of Energy figures based on the current cost of utilities in West Virginia.

A New Way Of Doing Things

Because the requirements of the new building code are so dramatically different from the way things used to be done, there is a need to train residential builders in new techniques and procedures.

“The house building science is so different from what it was just a few years ago,” said Dale Oxley of Modern Home Concepts in an interview with the Charleston Gazette earlier this year. Oxley is currently 2nd Vice President of the HBA of WV and a Home Builder member in the Greater Charleston area.

Oxley had to go out of state to receive training in the 2009 code back in 2010 and 2011. The National Association of Home Builders (NAHB) has offered certifications for Green Professionals for years, but the cost of this training and travel to receive it, has made this training out of reach for many small residential builders.

There are a large number of contractors in West Virginia who have not received such training and who continue to build using old techniques.

The WV Department of Commerce Energy has provided training across the state for the last two years to try to bring residential builders up to speed, but the process of training has been slow.

Now, thanks to the efforts of the North Central Home Builders Association, the Home Builders Association of West Virginia and the WV Home Builders Association Charitable Fund (WVHBACF), ARCEE has been

created to train and certify HBA members in energy efficient building techniques. This will give members the tools they need to build and design new homes in a more energy efficient way, and it will give consumers confidence in knowing their contractors have been certified and are capable of providing the best value in energy efficiency and technology for their new home.

This training is scheduled to begin in the last quarter of 2015 and will be offered not only to WV residential builders, but to builders in surrounding areas as well.



(Pictured left to right from the back) WV Senator Bob Beach; WV Rep. Doug Skaff, Jr.; Chris Ilardi, Director of ARCEE; Kelly Bragg, Energy Development Specialist with the WV Division of Energy; Regina Skeen, Staff HBAWV; Beth Thomasson, Executive Officer HBAWV; Sheila Coleman-Castells, Project Manager of ARCEE; and Jacob S. Meck, President HBAWV.

The Training

The first level of training will be for residential builders. Those who complete the training and test will understand how to build a "tight" house that can pass a blower door test. That means that the house is designed to reduce air leakage while preventing moisture build up. Builders will learn how to adjust framing and how to properly seal a home. They will be introduced to the abundance of new products and new techniques of construction.

"The 2009 code is an important standard to meet, and we want to make sure that the home builders understand what they need to do and that they are getting the best training available," said Coleman-Castells.

"We're building a lot of accountability into this training," she added. Those who take the class will be certified with a test. As a result, the consumer will have clear confidence that their builder knows what they are doing.

This education effort from ARCEE will make training more attainable for all residential builders in the state. The goal is to create large-scale training with little or no cost to the home builder. These builders are generally small businesses constructing five to 10 homes a year.

A second prong of the training will be directed to Realtors, appraisers, architects, code officials and bankers. All of these people need to understand the new code and the value of energy efficiency.

The Consumer

The next part of the equation is the education of the consumer through a public awareness campaign and targeted marketing efforts. This will be designed to educate the consumer on the importance of energy efficiency so they can make informed decisions. Included in this effort will be a web-based resource to assist the consumer in locating certified contractors.

Energy efficiency not only saves money, but it provides a healthier living environment. The US Department of Energy "has research that a more energy efficient home is a healthier place for children and families," said Coleman-Castells. "We want homes to be healthy and safe," she added.

"If a house is too hot or cold, it can cause a number of physical problems such as respiratory issues," she said. Add moisture to the mix and there can be mold and additional problems. This can take a toll on children and the elderly."

The US Department of Energy has research that a more energy efficient home is a healthier place for children and families.

West Virginia has some of the highest disease rates in the nation," she said. "Our population is among the oldest and sickest, and a large number of our children live in poverty."

This past year the number of households in WV who received assistance with heating or cooling

ARCEE - Continued

bills through the federal assistance program LIHEAP jumped 20%, from 77,000 to 90,000. When you consider that the cost of energy is going to continue to rise, energy conservation and energy efficiency become increasingly important.

While the code updates apply only to new homes, what is built in the coming years will have an impact for future West Virginia homeowners, Coleman-Castells said.

The impact will eventually be seen in the older housing stock, because builders do a lot of different types of jobs besides new construction, she added. Many of the skills they use in new construction can be translated into remodeling projects as well.

Once a sufficient number of builders have received training and become certified, a resource list will be made available to the consumer. They will be able to go online and find residential builders who are willing to work in their zip code.

The Project

The purpose of ARCEE is to provide "a HIGH-quality, HIGH-comfort energy efficient home at a LOW-energy cost for our hard working families."

Other states have tackled similar programs, but have funded it by taxing the energy bills of their people or using government funding. West Virginia is the only Appalachian state to work on this issue, and they are doing so without using federal funding or being a burden to the consumer.

ACREE is a non-profit effort through the WV Home Builders Association Charitable Fund and will not cost the tax payer or the consumer anything.

ACREE is currently funded by grants from the Claude Worthington Benedum Foundation and the 84 Lumber Corporation.

Jeff Herholt, director of the WV Division of Energy, has been a key ally and an invaluable help, said Coleman-Castells. He has been instrumental in the production of a professional training video, as well as a liaison to open doors for this program.

Discussions are also in process to possibly link ARCEE to the National Green Building Standard

through the Home Innovation Laboratories (formerly known as the NAHB Research Labs).

Additional facets of this program will address appraisal models and access to energy efficient mortgage money.

"We believe that this project will help improve the overall quality of home building and energy conservation in ways that give professionals the time and critical expertise needed to adapt to the changing standards," said Jacob S. Meck, builder in Pocahontas County and President of the HBA of WV. "This serves both the consumer, the HBA member, the real estate industry, and our state in positive ways."

In the days ahead, look for more information on upcoming training opportunities. Information can be found on line at www.ARC-EE.org



Calendar 2014-2015

- Sept. 25-26 - Certified Green Professional class
EPHBA office - Martinsburg
- Oct. 2-4 - HBAWV Annual Convention
Embassy Suites, Charleston
- Oct. 23-24 - Certified Green Professional class
Greater Charleston HBA office
- Oct. 30 - Business Management - GCHBA
- Nov. 6-7 - Certified Green Professional class
North Central HBA - Morgantown
- Nov. 14 - Business Management - NCHBA
- Jan. 20-22 - International Builders Show + Kitchen &
Bath Industry Show - Las Vegas
- Feb. 6-7 - Winter Board Meeting - Charleston
- Feb. 20-22 - Home Show - Mid-Ohio Valley HBA
- March 13-15 - Home Show - North Central HBA
Mylan Park, Morgantown
- March 13-15 - Home Show - Eastern Panhandle
HBA - Martinsburg Mall
- March 22-23 - Home Show - Southern HBA
Raleigh County Convention Center
- April 10-12 - Home Show - Greater Charleston
HBA - Charleston Civic Center
- *April - HBAWV Spring Board - Flatwoods
- June 2-6 - NAHB Spring Bd - Washington, DC
- *July - HBAWV Summer Board - Flatwoods
- *August - HBAWV Annual Auction
- Sept. 26-29 - NAHB Fall Bd - Dallas, Tx
- *Oct. - HBAWV Convention - Pipestem
- * Dates To Be Determined



HBA of WV Annual Convention Embassy Suites, Charleston

October 2-4, 2014



Thursday, October 2

- 12:00 pm Golf Tournament - Sleepy Hollow Golf Club
- 1:00 pm Tee Off
- 1:30 pm Uncork & Create Party - 1031 Quarrier St.
- 6:00 pm Golf Awards Reception
- 7:30 pm **Concert on the Levee - Sponsored by HBA of WV**
Featuring the Street Players.

Friday, October 3

- 7:00 am Newcomers' Breakfast (old-timers welcome)
- 9:00-9:00 Registration and Table Top Displays
- 8:00 am WVHBA Charitable Fund Meeting
- 9:00 am Safety Committee Meeting
- 9:30 am By-laws Committee Meeting
- 10:00-12:00 Hoppy Kercheval Talkline live broadcast
- 10:00 am Finance Committee Meeting
- 11:00 am Government Affairs Committee Meeting
- 11:30 am Building Committee Meeting
- 12:30 pm Spike Luncheon with Awards
- 2:00-5:00 **Seminar - Markup, Margins & Cash Flow**
- 5:00 pm Hospitality in Lobby
- 6:30 pm Dinner - With Toast of Honor

Saturday, October 4

- 7:30 am Directors of the WVHBACF Meeting
- 9:00 am Executive Committee Meeting
- 10:00 am **Annual Meeting & Board of Directors Meeting**
Election of 2015 Officers (See page 15)
- Afternoon Rod Run and Doo Wop & Other Activities
- 6:00 pm Reception - Clay Center - 1 Clay Square
- 7:00 pm **"The Great Gatsby" Dinner & Party**
Awards & Recognitions & Memory Roll Call



Thursday Concert by the Street Players.



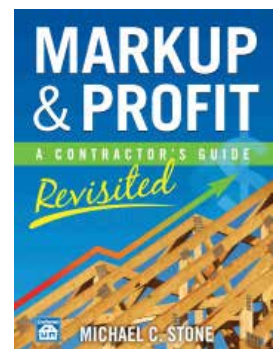
Rod Run and Doo Wop event runs all weekend featuring 900 - 1,000 cars, stretching to both ends of Kanawha Boulevard.



Markup, Margins & Cash Flow Seminar by Michael Stone

Michael Stone is the author of "Markup and Profit: A Contractor's Guide" (1998) and "Markup and Profit: A Contractor's Guide Revisited" (2012).

A graduate of Eastern Oregon University, his expertise is in business management solutions and computer software for the residential construction industry.



The seminar will focus on the subject of overhead and profit margins for the residential and light commercial construction industry. Stone has had 30+ years of experience in residential remodeling and specialty sales. In 1983 he was named the NAHB National Remodeler.

He has taught business management, sales and/or estimating classes in 44 states to over 26,000 contractors. His articles have been featured in over 20 national magazines and trade publications, and he has been a speaker for over 20 state and national associations.



Group Photo by Ellen Walker

Auction Team

Thanks to all who helped

Randy Atkinson
Roy August
Jim Baker
Tom Board
John Brumley
Rusty Crites
Lloyd Crook
Tim Cunningham
Pat Cunningham
Aaron Dickerson
Richard Eckle
Clifford Gillilan
Chris Ilardi
John Kopyscianski
Jeffrey McCloy
Beverly McDonald
Fred McDonald
Freddie McDonald, Jr.
Kenny McDonald
Trish McKay
Robin Meadows

Amos Meck
Jacob Meck
Dale Oxy
Chris Pauley
Kent Pauley
Bob Ritenour
Pennie Ritenour
Lowell Rose

22nd Annual Auction HBA of WV August 16, 2014 Charleston Armory

Tyler Shafer
Regina Skeen
John Schoolcraft
Beth Thomasson
David Van Horn
Ellen Walker
Steve Williams
Darren Wilson

*Auctioneers:
Randy Atkinson & John Schoolcraft of
Atkinson Auctions*



Special Thanks

to all who contributed items to the auction

84 Lumber (Beaver, Huntington,
Ripley, Star City)
Alford Home Solutions
Bon ToolCo.
Cabela's
Calwell Beatty
Camel Technologies
Cardinal Concrete
Carter Lumber
Charleston Acoustics
Construction Supply
Crites Electric
Cunningham Electric
Cunningham Electrical Service, Inc.
Danny's Doors
F M Pile Hardware
Family Carpet
Ferguson Enterprises (Charleston)
Garage Door Operators
Georgia Carpet Outlet/Carpet One
Goldfarb Electric Supply
Goldigger's Jewelers
Greenleaf Landscapes
Insinkerator
Interior Concepts
J C Smith
Jacob & Hutchinson
Jacob Meck Construction
Johnston & Gabbart, LLP (Sonny
Johnstone)
Kanawha Valley Brick & Block
Kichler
Kitchens by Woodys
Koval Building Supply
Lanta Contractors
Leonard's Electric
Life Tite Metal Roofing
Lowes (Clarksburg, Fayetteville, So.
Morgantown)
Lowes of Fayetteville
Malco Products
Marsh Lumber
McDonald Construction
Means Lumber Co.
Mid-Ohio Valley HBA
MLW Construction
Moen
Mountaineer Wholesale Supply

Mutual Wholesalers, Inc.
Nitro Carpet Outlet
O.C. Cluss Lumber
Peerless Block & Brick
Pineview Supply
ProBuild
Pro Builder's Supply
Pyramid Marble
Rainbow International
Randy D. Ritenour
Ritenour & Sons, Inc.
Robert Kimball & Associates
Royal Glass
Sherwin Williams (Charleston,
Fairmont)
State Electric (Huntington,
Parkersburg)
Sunbelt Rentals
Tolley Electric (Clarksburg)
Tyler Mountain Water
Valley Supply Co.
Variform
Walker Express
Warden's Kitchen Gallery
WCO Wholesale Carpet
Weyerhaeuser
WV Paint & Decorating
WV Paint & Decorating Center
Xspec Power

Tell them you saw it in the WV Builder - Page 13



Partnerships That Make A Difference

For the last 3 years, the HBA of WV has had marketing partners who have helped the association get its name and message in front of the general public through media advertising campaigns.



This year, part of that effort has included being a sponsor of the WV Scholar program of MetroNews, WV Wesleyan College and MVB Bank.

This scholarship competition offers the general public the opportunity to vote online for their favorite scholar from among 10 candidates. The winner is announced at a luncheon held on Wesleyan's campus.



The 10 finalists of the 2014 WV Scholar program



This year's winner is rising senior Kathryn Quillen of Vienna, WV and Parkersburg High School. Her prize includes a four-year scholarship to WV Wesleyan College which includes tuition, fees, room and board, beginning fall 2015. Quillen is captain of her school's volleyball team and her plan is to pursue a medical career as a dermatologist.

Kathryn Quillen

Ashley Walker of Clarksburg, WV and Liberty High School, was named first runner-up, winning a \$5,000 four-year renewable scholarship to Wesleyan. She plans to study nursing.



John Goellner, Kathryn Quillen & Ashley Walker

John Goellner of Morgantown, WV and Trinity Christian School, was second runner-up, winning a \$2,500 four-year renewable scholarship. He will enter the pre-med program.

Funding for the scholarships is provided by the Culpepper



WV Wesleyan President Pamela Balch (left) joins the 3 winners and some of the WV Scholar program sponsors following the award presentation.

Wesleyan Scholars Award and WV Wesleyan College. The Culpepper family endowment was established in 1991.

In addition to the Home Builders Association of WV, the WV Scholar program is sponsored by MVB Bank, WV Forestry Association, WV Hospital Association and Friends of Coal.

The HBA of WV Marketing Partner campaign has included daily ads on Talkline with Hoppy Kercheval, which is carried across the state on 21 stations of MetroNews Radio Networks. This year's partners are: Lowes of North Central, 84 Lumber, BrickStreet, Federal Home Loan Bank of Pittsburgh, ProBuild, SJ Neathawk, Valcon, WV Housing Development Fund and Wincore.

An Interview With "Hoppy"



Photos by Ellen Walker

Hoppy Kercheval broadcasting "Talkline" live from WV Wesleyan College campus on June 18. During the broadcast he was joined for interviews with sponsors of the WV Scholar competition.

Beth Thomasson of the Home Builders Association of WV and a representative of the WV Forestry Association were among the first to be interviewed. At the top is Thomasson in an informal chat and sound checks before the interview began.

The last photo is of the actual interview. Thomasson was also a speaker at the luncheon later that day.



Summary of Proposed HBAWV Bylaws Changes

This is an overall update of the bylaws. The entire bylaws may be voted on at the October Board meeting. All proposed changes can be viewed on our web site. The proposed changes are shown in red on the web site. Listed below are summaries of the major changes proposed.

ARTICLE I Sec 2 (a) Builder membership is changed to include anyone whose business is or was building, remodeling, land development, commercial construction and this person must possess a valid WV Contractors License if required by the area in which they operate. *(Clarified who can be builder members, but could also include a Handyman).*

ARTICLE III Sec 1 Dues shall increase at the rate of 3% per year unless otherwise changed by the Board of Directors. If dues are to be changed, notice of the proposed increase shall be circulated at least 10 days in advance of the meeting at which this change is to be considered. *(Clarified language and removed actual dues amounts from the bylaws.)*

ARTICLE VI Sec (e) is deleted; this section had the Board of Directors electing BUILD PAC Trustees. *(The BUILD PAC Trustees are elected by the BUILD PAC contributors, not by the Board of Directors.)*

ARTICLE VI Sec 2(c) Change the name of Associate Treasurer to Assistant Treasurer.

ARTICLE VI Sec 4 Change the title of our chief administrative office from Executive Officer /Vice President to Executive Officer.

ARTICLE VII Sec 2(b) Changes proxy votes by requiring a Board Member to have attended 2 meetings during the past year in order to be eligible to have their vote cast by proxy. *(The intent of this change is to limit proxy votes to Board Members who have met their qualifying attendance; which is 2 meetings a year.)*

ARTICLE IX Sec (1) Changes to allow at any meeting of the executive committee to be attended by approved electronic methods. *(The current wording leaves this at the discretion of the President.)*



2015 Slate of Officers

President -	John G. Brumley
1 st Vice President -	Dale A. Oxley
2 nd Vice President -	W. Kent Pauley
Associate Vice President -	Thomas H. Board II
Secretary -	Tim Cunningham
Treasurer -	Clifford A. Gillilan
Associate Treasurer -	Robert W. Ritenour
State Representative -	Dale Oxley
National Director -	Alan Baker
Alt. National Director -	Steven Bailey
Associate Member Director -	Thomas H. Board II
Alt. Associate Mem. Director -	John Kopyscianski

IBS 2015

The 2015 International Builders Show will be January 20-22 in Las Vegas, Nevada. This show is held again this year as part of “**Design and Construction Week™**” with the co-location of the IBS and the NKBA's Kitchen & Bath Industry Show (KBIS)

To register go to www.BuildersShow.com. NAHB members who register in September will receive a FREE expo pass for themselves and registered spouse.

Benefits Update



BrickStreet Benefit for Qualifying HBA of WV Builder Members effective Sept. 2014 is 6%.

NAHB - Newest member benefit is a discount with Geico Insurance. All NAHB member benefits can be found at www.nahb.org/ma



Member Rebate Program - HBA of WV members have been paid a total of \$11,241.20 in rebates as of 7/11/14.

To learn more about the Value of NAHB Membership
Check out www.ValueofNAHB.org



HBA Advocacy

By Ellen Walker, Editor

One of the primary benefits of membership in the Homes Builders Association is the work that is done locally, at the state house and in Washington DC in advocating for the residential construction industry.

Most people are not aware of the multitude of laws and rules that are proposed each year and the impact they would have on individual contractors and suppliers as well as the cost of housing for the consumer.

Housing touches almost every sector of the economy, and the decisions made ultimately impact everyone, whether they rent or own their home.

WV Advocacy

In West Virginia, the Executive Officer Beth Thomasson is also the registered lobbyist. For over 25 years she has been the voice of home builders and is extremely respected by all who know her. She understands the legislative process and has worked tirelessly to share insight with the legislators, state officials, as well as HBA members and to work out solutions for difficult questions.



Beth Thomasson,
Executive Officer/
Lobbyist

When the state legislature is in session, she spends endless days and nights in committee meetings and in individual conversations with legislators regarding proposals that impact the association's members.

These issues vary from Codes and Contracts, Contractor Licensing issues, Taxes, Job Creation and Economic Development, Fraud and Ethics, Wages and Labor issues, OSHA safety requirements for construction projects, Small business employee issues, Landlord/Tenant issues, Mechanics Liens and many others.

The HBA WV Government Affairs committee works with Thomasson, discussing issues at board meetings, making trips to the state house when testimony is needed and contacting representatives on issues as they arise.

Thomasson has an email network developed to keep members abreast of issues between meetings, and

their status throughout the session. HBA members and subcommittees work with Thomasson and state congressional interim committees to propose solutions between sessions.

Lobbying is not the only activity of the association. Members are represented on boards such as the Contractor Licensing Board and others have served on other boards such as the WV Housing Development Fund through the years.

Several members serve on boards and planning commissions in their local areas. This makes a difference for the industry.

In years past, the association has held a legislative reception for legislators during session. This has given members of the association the opportunity to talk one-on-one with their representatives. This allows them to serve as a resource for legislators and gives members a better understanding of the dynamics at work in various situations.

This year as a change of pace, the HBA of WV joined with several other agencies and groups to host "Housing Day at the Legislature" on Feb. 27. Members of the HBA met with representatives and provided them box lunches and a program. The organizations set up displays, giving the legislators the opportunity to visit and ask questions.

Master of Ceremonies for "Housing Day" was Douglas Scaff, Kanawha County Delegate. Included in the program was the WV Community Action Partnership, Mary Chipp, Executive Director. She was followed by Tammie Alexander, President of Habitat for Humanity WV, who announced the Affordable Housing Hall of Fame Inductee.



Del. Douglas Scaff



Contractor Dale Oxley,
Charleston

Dave Clark, President of community Works in WV spoke on West Virginia's housing policy framework. There were also testimonials and a nail driving contest.

Housing Day photos by
Regina Skeen



Every year NAHB members from across the country assemble in Washington, DC to lobby Congress.

National Association of Home Builders

This year, the event would have occurred while the House was in recess, so National asked members to visit their representatives while they were at home during recess in late March.

Subjects for discussion included the housing outlook for 2014, tax reform, housing finance reform, labor shortage & immigration reform, flood insurance reform, energy codes, and lead paint regulations.



Members of Tri-State HBA and Sandy Dunn met in Huntington with Rep. Nick Rahall to discuss housing issues.

Members of the Greater Charleston HBA, Tri-State HBA, Mid-Ohio Valley HBA, North Central HBA and lenders across the region, met with Rep. Shelley



Moore Capito and representatives of the Federal Home Loan Bank of Pittsburgh public policy network to discuss the impact of finance reform and regulations on mortgage lending practices.



There was opportunity to share testimonials and to look closer at the impact that lending policies have on residential construction.

Tell them you saw it in the WV Builder - Page 17

In April the HBA of WV board was alerted to the ramifications of the new Mechanics Lien legislation that was to go into effect at the beginning of June.

Associate members (those who supply materials and related services for contractors) were concerned that the last minute changes that were made to HB-4347 left them with no recourse to receive just compensation for materials and services rendered.

Details of what happened can be found in the editorial by our Executive Officer, Beth Thomasson on page 18. Several meetings have been held to help craft legislation that will be fair for both the consumer as well as the builder and the supplier.



Suppliers met with HBA members to discuss optional approaches regarding the Mechanics Lien in Flatwoods in July.

Members have been given several opportunities this year to hear from elected officials. In January, the board was addressed by Senator Joe Manchin with an overview of activities happening in Washington that relate to the residential construction industry, with an opportunity to ask questions.



In July, WV Attorney General Patrick Morrissey spoke regarding initiatives to hold the Federal government accountable in their rules and regulations, especially as they affect West Virginians.



Continued on page 22



Editorial



*Beth Thomasson
Executive Officer/Lobbyist*

The Fight To Keep Our Mechanics Lien

That is the challenge that Jay Harper (Harper Lumber Co. in Buckhannon) gives in all his correspondence - and it's working. As awareness of the consequences of HB 4347 began to filter among building suppliers that their right to file a mechanics lien (after 37 years) was to end as of June 8th, the troops came marching in.

The HBA, along with the Builders Supply Association (both associations share many of the same members), had an emergency meeting at the HBA office.

With June 8th just days away, the first priority was to determine how to stop the effective date. The only option was to prevail upon the Governor and his staff to place a bill on his special session in May, before June 8. This was not an easy task, but one we were able to achieve. We worked tirelessly with Governor Tomblin and his staff to present our case.

Background Note: You need to understand that this bill was a concern for most of the 60 days of the last legislative session. It took so many wrong turns during its journey and the problems were so many. We had to tackle them one at a time -AND time ran out at the end of session with the biggest problem yet to be solved.

Our request to the Governor was to extend the effective date to the end of the 2015 session. We felt that extension would give us time to have proposals to present to legislators next year. Our goal is to return a supplier's lien rights while still protecting the home owner and the contractor.

We were very pleased when we learned that a bill would be on the special session agenda - and even more pleased that the effective date would be July 15, 2015.

With that behind us, two meetings have been held to strategize. By the time you read this article, a bill will have been drafted and circulated for approval of the group.

The next step is to begin talking with legislators to lay out the plan. (During the past few weeks we have received support from quite a few and have focused our efforts on key leadership).

It is our hope that we will have a bill ready for introduction early in the 2015 session - a bill that is fair to the homeowner, the contractor and the supplier and that there will be 134 GREEN lights.

SERMON TIME --

We continually talk about recruiting and the advantage of membership. I think I've just given you the best example we will ever have. Information on the ramifications of HB 4347 was sent to members in various legislative reports and newsletters.

To the many non-member building supply companies and sub-contractors throughout the state who have no lines of communication - it's not hard to imagine their surprise and frustration in filing a lien, attempting to perfect their lien, (had this legislation been effective this past June) and then finding that thousands of dollars had just gone down the drain.

I think I can stop right here. Don't forget, also, to tell your prospective members the many other advantages and member discounts available. Let us know how many "Advantages of Membership" brochures you need.

"Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere".

President Theodore Roosevelt



Editorial



Jacob S. Meck
President

Dear Home Builders & Associate Members,

I trust this finds you in the busiest time of year with an abundance of work to wrap up before the winter season is upon us.

As I speak to a number of you on occasion across the state, it appears that the struggling economy is behind us and the promise of large amounts of work lay ahead. As we ponder the change from less work to more work, it comes with a different set of challenges.

As a business owner, I commonly find the day becoming much shorter than the time needed to complete the tasks. We commonly consider an increase in hiring to help with the work load. However we struggle to delegate the tasks efficiently and maintain quality, which is a direct reflection on who we are and what we have based and grown our companies upon.

I was recently speaking to a supplier who manages a number of employees and could tell his day was going much like mine.

Upon chatting for several moments and hearing the frustration in his voice, I asked him the following question. ***“Was his staff doing exactly what he had envisioned in his mind, or had he failed to adequately communicate to them verbally?”***

Many times as owners and managers, we find ourselves in this position-- failure to communicate delegated tasks. Commonly, the end result is that jobs are not completed, they are given to the wrong person, they are improperly constructed, or any number of other deficiencies.

I recently read an article titled

“The Steps of Successful Delegation.”

1. Define the task - Confirm in your mind that the task is suitable to be delegated. Does it meet the criteria for delegating?

2. Select the individual or team - What are your reasons for delegation to this person or team? What are they going to get out of it? What are you going to get out of it?

3. Access ability and training needs - Is the other person or team of people capable of doing the task? do they understand that needs to be done? If not, you can't delegate.

4. Explain the reasons - You must explain why the job or responsibility is being delegated and why to that person or people. What is its importance and relevance and where does it fit in the overall scheme of things.

5. State the required results - What must be achieved? Clarify by getting feedback from the other person. How will the task be measured? Make sure they know how you intend to decide that the job is being successfully done.

6. Consider resources required - Discuss and agree what is required to get the job done. Consider people, location, premises, equipment, money, materials, and other related activities and services.

7. Agree on deadlines - When must the job be finished? Or if it is an ongoing duty, when are the review/ report dates? If the task is complex and has parts or stages, what are the priorities?

8. Support and communicate - Think about who else needs to know what is going on and inform them. Involve the other person or persons in considering this, so they can see beyond the issue at hand. Do not leave the person to inform other management of their new responsibilities.

9. Feedback on results - It is essential to let the person know how they are doing and whether they have achieved their aims. If not, you must review with them why things did not go to plan, and deal with the problems. You must absorb the consequences of failure, and pass on the credit for success.

I wish each of you continued success as you grow your business in the months ahead.

Sincerely,

Jacob S. Meck



Membership

January 1 - August 31, 2014

RENEWALS

EASTERN PANHANDLE

84 Lumber – Martinsburg (Jon Stermerick)
 A&A Homes (Roger Ayers)
 A&A Pools (Mike Manor)
 AC&T Co, Inc. (Bill Walter)
 Advanced Services of Inwood, Inc. (William Haines)
 Arndt McBee Insurance (Doug Arndt)
 BB&T (Kathy Kester)
 BCT Bank of Charles Town (Tammy Demick)
 BCT Bank of Charles Town (Bev Mitchell)
 Berkeley Co Public Service Water District (Paul Fisher)
 Berkeley Home Technologies (Jonathan Sherman)
 Blue Ridge Carpentry (Kevin Clark)
 Blue Ridge Community & Technical College (Cynthia Hull)
 Blue Ridge Community & Technical College (David Teets)
 Bowles Rice, LLP (Tracey Rohrbach)
 Carpet World of Martinsburg (Bret Smith)
 Cedar Creek Builders, LLC (Justin "Jamie" Yates)
 City National Bank (Ian Gingold)
 City National Bank (Tom McCarthy)
 CNB Bank, Inc. (Kevin Starliper)
 Countertop Solutions (Jason Singer)
 Dan Ryan Builders Realty (Katy Fidler)
 Dan Ryan Builders Realty (Benjamin Shively)
 Danny's General Contracting (Danny Bowers)
 Davenport Insulation, Inc. (Mike Emerson)
 Double T Homes, Inc. (Allen Truax)
 Dulyea Construction (Dan Dulyea)
 Express Homes, Inc. (Kenneth Semler)
 Farmers & Mechanics Mutual Insurance (Melody Lord & Foster Sirbaugh)
 Fire & Ice Climate Control Systems, Inc. (Terry Deeds)
 Fox & Associates, Inc. (Russell Townsley)
 Franklin American Mortgage Company (Peter Corum)
 Frontier Communications (Paul Espinosa)
 Gordon Associates, Inc. (Mark Dyck)
 Greg Janes Custom Homes & Renovations (Greg Janes)
 GTA Associates/Rentals (G. Todd Alter)
 Hall Mechanical & Associates, Inc. (Joseph Hall)
 Henson's Quality Contracting (Barrett "Bear" Henson)
 Home Hill Corporation (Justin Drennen)
 J Philip Kesecker, Inc. (J. Philip Kesecker)
 J&L Heating & AC (James MacLean)
 J. Walker Construction, LLC (James Walker)
 Jefferson Co Citizens for Economic Preservation (Michael Wiley)
 John E. Myers & Son, LLC (John Myers)
 Kelley Allstate Insurance Agency (Gary Kelley)
 Kettler Forlines Homes (H. David Griffin)
 Larry DeMarco & Team/ReMax (Larry DeMarco)
 Long & Foster Real Estate (Tony Carone)
 Long & Foster Real Estate (Lawrence Linkens)
 Long Fence (Chris Jenkins)
 Made in the Shade, LLC (Jason Shade)
 Manor House Builders, LLC (Christopher Smith)
 MasterDry, LLC (Lisa Catalano)
 McCrea Heating & Air Services (Seth Lanhardt)
 Meta-Builders, LLC (Kris Messner)
 Miller's Residential Creations, LLC (Brian Miller)
 Mountain View Solar (Colin Williams)
 Mountaineer Kitchens & Baths (Jeff Michael)

MVB Bank, Inc. (Joe Russo)
 MVB Bank, Inc. (Sean Speer)
 My Bank! First United Bank & Trust (Claude Davenport)
 My Bank! First United Bank & Trust (Larry King)
 My Bank! First United Bank & Trust (Patricia Young)
 Newland Insurance Agency (Dawn Newland)
 Palmer Construction Services, LLC (Walt Palmer)
 Panhandle Builders & Excavating (Lyn Marsh Hansen)
 Peele, Inc. dba The Descenders Window Cleaning (Boyce Peele)
 Phil Cogar Excavating, LLC (Phil Cogar)
 Pill & Pill, PLLC (David Pill)
 Potomac Housing Realtors, LLC (F. Page Burdette)
 Potomac Valley Properties, Inc. (Dana Clowser)
 Potomac Valley Properties, Inc. (Joy Johnson)
 Potomac Valley Properties, Inc. (Robert Uccellini)
 PuroClean (Rodney Trenary)
 RJ Haynes Contracting (Richard Haynes)
 Roach Energy (Karen Elliott)
 Shenandoah Air Conditioning & Heating (James (L J) Young)
 Shifler Electrical Associates, Inc. (Kirk Anderson)
 Sierra Pacific Mortgage (Laura Chandler)
 Snyder Environmental Services (Lee Snyder)
 Snyder, Bailey & Associates, Inc. (Carolyn Snyder)
 Southern States (Tim Carbone)
 Steptoe & Johnson, PLLC (Eric Hulett)
 Sunfire Energy Solutions (Kevin Knowles)
 Telamon Corporation (Robin Kees)
 The Arcadia Companies (Carla Coffey)
 The Arcadia Companies (Brad Durga)
 The Journal (Craig Bartoldson)
 The Journal (Judy Gelestor)
 The Wormald Companies (Michael Wiley)
 Thomas Bennett & Hunter, Inc. (John Alexander)
 Thompson Gas & Services (Dave White)
 Todd Electric/Shammrock Lighting (Kelly Todd)
 Triad Engineering, Inc. (Beth Carpenter)
 TriCounty Rentals Sales & Service (Ron Saunier)
 United Bank (Barbara Harless)
 West Virginia Housing Development Fund (Nan Stevens)

GREATER CHARLESTON

AB Contracting, Inc. (Melodi Bell)
 Absten & Sons, LLC (Adam Absten)
 Advantage Home & Environment (Sam Wood)
 Affordable Closet System, LLC (Jeannie Helmick)
 Al Marino, Inc. (Jay Marion)
 Alford Termite & Pest Control (Chris Alford)
 Appalachian Metal Fabricating, LLC (James Namey)
 Arthur, Krenzel & Lett Insurance Group (Craig Lett)
 Astar Abatement, Inc. (Roger Pritt)
 Astech Corporation (Denver Davis)
 Bailey Hardwoods, LLC (Owen Bailey)
 BB&T (John Finlayson)
 BrickStreet Insurance (Chuck Baldwin)
 Brightbill Wood Specialties (Gary Brightbill)
 Camel Technologies (Ronald McVey)
 Capital Financial Solutions, LLC (Terry Mathias)
 Carpenters Local 1070 (Paul Shaffer II)
 Charleston Newspapers (Jennifer Starsick)
 City of Charleston (William Harmon)
 Comer Residential Construction

(John Comer)
 Corlis Design & Construction (Michael Corlis)
 Coventry Health Care of West Virginia, Inc. (April Bird)
 Creative Kitchens, Inc. (Mark Smith)
 Crede Lawn & Landscaping (Dennis Crede)
 Cunningham Electrical Service Inc. (Tim Cunningham)
 Darin Fisher Designer Kitchens (Darin Fisher)
 David Smith Frame & Body Shop, Inc. (Judy Smith)
 Design Roofing, LLC (Todd Townsend)
 Dodrill Heating & Cooling, LLC (Dennis Dodrill)
 EXPN (Martha Smith)
 F.M. Pile Hardware (William Pile)
 Fastsigns (Kent Hartwell)
 Ferguson Enterprises (Welford Haines)
 FHL Bank Pittsburgh (Jennifer Cloonan)
 First Security, Inc. (Steve Boothe)
 Frontier (Richard O'Brien)
 Garage Door Operators, Inc. (Brad Helmick)
 Garlow Insurance Agency
 Hallason Development (Mike Hall)
 Harless Printing (Harriet Harless)
 Hinzman Construction, Inc. (Jerry Hinzman)
 Hobba Enterprises, LLC (David Hobba)
 J&R Creations (Randy Allio)
 Janda Company (Barbara Hoffman)
 Janet West Interior Designer (Janet West)
 Jeff's Appliances (Jay Jeffrey)
 John Browder Building Contractor (John Browder)
 Kanawha Brick & Block Co (John Miller)
 Kanawha Valley Maintenance (Hubert Bass)
 Keller Funeral Home (J. Todd Whittington)
 L.R. Dorsey, Inc. (Robert Dorsey)
 LCN Electrical Contracting, LLC (Harold Mynes)
 Leonards Electrical Supply (Leonard Brightwell)
 Liberty Mutual Insurance (Melissa Oxley)
 Lifetite Metal Products Mfg, LLC (Steve Koepsel)
 Marco Concrete Lifting, Inc. (Ross Kirk)
 Marion Construction (Phillip Marion)
 Mitchell Building Services (David "Mitch" Mitchell)
 Modern Home Concepts (Dale Oxley)
 Monarch Service Corporation (Mike Miller)
 Moran Construction Company, Inc. (Thomas Moran)
 Mountain Lakes Realty (Jim Rankin)
 Mountain State Cabling Systems (Charlie Brown)
 Mountaineer Wholesales Co (Gerry Workman)
 Outdoor Lighting Perspectives (James McNab)
 Panaro Contracting (James Panaro)
 Patty Stewart Custom Faux (Patty Stewart)
 Pella Window & doors (John Hull)
 ProBuild (John Kopsycianski)
 Progressive Elevators, Inc. (Ron Rucker)
 Quality Construction (Steven Michael)
 R&B Construction Company (Bob Young)
 RC General Contractors (Tom Reece)
 Rhodes Brick & Block (Ernest Rhodes)
 Richard Wilbur Builders, Inc. (Richard Wilbur)
 Service Experts Heating & Air Conditioning (Ed Powell)
 ServPro of N. Kanawha Valley & Teays Valley (Stephen Reynolds)
 Sherwin Williams (Mike Heath)
 Southern Building Systems, Inc. (Pamela Sovine)
 Steorts Homebuilders, LLC (Jason Steorts)
 Stricklen Realty (J D Stricklen)
 Sunbelt Rentals (Dave Tippie)
 Superior Walls by Collier Foundation

System (Jeremy Osborne)
 Terry Thaxton Excavating (Terry Thaxton)
 The Poca Valley Bank (Philip Robertson)
 Tyler Mountain Water Company (David Riddick)
 Universal Custom Builders, Inc. (Rich Hottle)
 WesBanco (Barbara Rucker)
 Williams Cabinet Shop, LLC (John Williams)
 Window World of Kanawha (Mary Hughes)
 WV Career Transition Services (Lisa Moore)
 WV Housing Development Fund (Patti Shamblyn)
 WV Metal Wholesalers (Denver McMillion)
 WV Spring & Radiator Company (Brian Curry)
 WV Women Work (Misty Mayville)

GREATER GREENBRIER VALLEY

Almost Heaven Habitat for Humanity (Michelle Connor)
 CKJ Properties, LLC (Clifford Gillilan)
 Duane Miller Construction Services (Duane Miller)
 Eckle Seamless Guttering (Richard Eckle)
 Greenbrier Communications, Inc. (Al Stephens)
 Hawver Construction, Inc. (Rick Hawver)
 Jacob S. Meck Construction, LLC (Amos Meck)
 Jacob S. Meck Construction, LLC (Jacob Meck)
 Jacob S. Meck Construction, LLC (Travis Vandevander)
 Lowell C Rose, Inc. (Lowell Rose)
 Main Street Building Group, LLC (Robert Vass, III)
 Nettles Contracting (Darrell Nettles)
 Only Way Water, LLC (Alan Truman)
 P.H. Loos Construction, Inc. (Paul Loos)
 RBS, Inc. (David Snyder)
 SJ Neathawk Lumber Company, Inc. (Sean Goodwin)
 Special T Contracting (Kevin Thorton)
 Valcon, Inc. (Clifford Gillilan)

HIGHLANDS

Elkins Electrical Contractor (Harold Elbon)
 Reliable Roofing (Charles Preusch)
 Wilken, Inc. (Frank Santmyer)

JACKSON COUNTY

84 Lumber (Shawn Montgomery)
 Atlas Poured Walls (Mike Gwinn)
 B&G Heating & Cooling (Brandon Cobb)
 CJ Enterprises (Corky McCorkle)
 Family Carpet, Kitchen & Bath (Terri Zirkle)
 Hardman's (Tom Hardman)
 MCM Mouldings, Inc. (Mark Gorrell)
 Pella Windows & Doors, Inc. (Brenda Slavin)
 Roy J. August Builders (Roy August)
 Valtronics, Inc. (Eddie Fisher)
 WesBanco Bank, Inc. (Rayna O'Dell)

MEMBERS AT-LARGE

Builders Supply Assoc. of WV (Dale Hill)
 Gam 99 (Tyson Michael)
 Kimble Construction, LLC (Dale Kimble)
 Superior Walls by Advanced Concrete (Bob Barr)
 Winchester Metals (David Brill)
 WV Forestry Association (Frank Stewart)

MID-OHIO VALLEY

84 Lumber (Jason White)
 A-1 Heating & Cooling (Larry Wells)
 Alarm Systems Pro, LLC (Larry Wilson)
 Ameri-Craft Corp. (David Van Horn)
 Atlas Poured Walls, Inc. (Mike Gwinn)
 Brammer Construction (Chester Brammer)
 Bridgeport Equipment & Tool (Tom Gruber)
 Builder's Choice Vinyl Fencing (Dave Lapp)



Membership Continued

January 1 - August 31, 2014

RENEWALS

MID-OHIO VALLEY

Cardinal Concrete (Michael Gwinn)
 Career Center Adult Technical Training (Alan Hall)
 Clear Channel of the Mid Ohio Valley (Greg Siegfried)
 Community Resources, Inc. (Jack Payne)
 Copper Leaf Interior Design Studio (Pamela Holschuh, ASID)
 Crescent & Sprague Supply (Jeff Howe)
 Doolin Security Savings Bank (Debbie Negley)
 Douglas Building (Frank Douglas)
 Everett L. Harper & Sons, Inc. (Donald Harper)
 Glenn Rhodes Trucking (Glenn Rhodes)
 Grants Rental & Sales (James Johnston)
 Groggs Heating & AC (Carma Hanlon)
 Haas Central Vacuum Systems (Stephan Hass)
 Home Depot (Robert Taylor)
 Huffman Truss (Thomas Huffman)
 Huntington Mortgage Group (Thomas Mote)
 Intra-State Insurance Corporation (Al Hawkins)
 Jefferds Corporation (Tom Dukas)
 JES Basement Systems (Mike Waltz)
 JM Group, Inc. (Jason Martin)
 JM Group, Inc. (Jeff Martin)
 John Farnsworth (John Farnsworth)
 Kevin Roberts Construction (Kevin Roberts)
 Lang's Flooring (Anthony Lang)
 Logan Insulating Service, Inc. (David Kormmiller)
 Martin Marietta Aggregates (Roger Hite)
 McCrady Jones Insurance, LLC (Jay Jones)
 Miller Door, Inc. (Ron Hendrix)
 MLW Construction, LLC (Linda Weppeler)
 Moran Construction Company, Inc. (Jodie Bonnette)
 Mountaineer Mechanical (Eddie Place)
 Nichols Heating & Cooling (Jared Nichols)
 Overhead Door Company (Skylar Montgomery)
 Parkersburg Paint & Janitorial Supply, LLC (Dave Martin)
 Peoples Bank (Larry Holdren)
 Pioneer Supply Dan Mathney)
 Professional Residential/Commercial Appraisers (Sean Andrews)
 Reed's Heating & Cooling Company (Debbie Reed)
 Results Radio (Charles Helmick)
 Richard Webb Construction, Inc. (Richard Webb)
 Schaad and Sons, Inc. (Ryan Schaad)
 SRM Development (Steve McPherson)
 Starkey Soft Water (Barbara Starkey)
 State Electric Supply Co (Lynn Farley)
 Steers Heating & Cooling (Bruce Hardman)
 T Construction Corporation (Marvin Thomas)
 Tesa-Debarr Trucking (Dennis DeBarr)
 Top General Building Contractor (Clayton Huber)
 WesBanco (Pam Bayer)
 West Virginia Roofing (Jon Barker)
 Westwood Land Co, Inc. (Robert Tebay)
 Williamstown National Bank (Theresa Cunningham)
 Wood County Technical Center (Randy Dornon)
 WTAP Television (Ken Long)

NORTH CENTRAL

Advance Building & Development (Bernie Boyers)
 Don's Appliances (Frank Switalski)

Advanced Heating & Cooling (David Seman)
 All Pro Home Improvements (Donna Blaney)
 Anthony Chevrolet Cadillac (Tom Waskis)
 Asayo Creative, Inc. (Damian Ferek)
 B&K Direct Floors, Inc. (Bill Harris)
 Bath Fitter (Corissa Greer)
 Canyon Builders, Inc. (Barry Dickson)
 Capital Doors, Inc. (Tommy Ball)
 CDC Development Corp. (Mike Callen)
 Clear Mountain Bank (Janet Saul)
 Collier Foundation Systems, Inc. (Matthew Theadore)
 Community Homes, Inc. (Ralph Raspa)
 Construction Supply, Inc. (Pete Scott)
 Core Building Solutions, LLC (Chad Matheny)
 Crites Electric, Inc. (Rusty Crites)
 Danny's Door Service (Dan Baliker)
 David Kitchen & Tile, LLC (Chuck Matala)
 DeBellis Construction, Inc. (Joseph DeBellis)
 Don's Appliances (Frank Switalski)
 Empire 2000, LLC (Adelheid Schaupt)
 Fairmont Federal Credit Union (Melanie Thompson)
 First Exchange Bank (Brent Skidmore)
 Geper, Inc. (Gene Perilli)
 Gianola Barnum & Wigal, LLC (Chris Barnum)
 Groggs Heating & AC, Inc. (Keith Blair)
 Hardwood Interiors, Inc. (Michele Messenger)
 Hartland Planning Mill (Steve Turner)
 Jacobs & Hutchinson (J Lafallete)
 Jefferds Corporation (Charlie Gough)
 John Stewart Custom Woodworking, Inc. (Mary Stewart)
 Keith's Kitchens by Design (J. Carr)
 Key Realty Company (Christine Pauley)
 Kisamore Enterprises, LLC (Chad Kisamore)
 KLM Properties, Inc. (Kathy Martin)
 Koval Building & Supply Co. (Amy Koval)
 Leon N. Weiner & Associates, Inc. (Debra Finocchiaro)
 Lewis & Burge (Linzy Burge)
 Lifetite Metal Products, LLC (Steve Koepsel)
 Lowe's of Buckhannon (Joe Carrico)
 Lowe's of Clarksburg (Michael Bennett)
 Matheny Motor Truck Co. (Brian Lamp)
 Maverick Contracting (Vince Putkowski)
 Mills Group, LLC (Michael Mills)
 Morgantown Power Equipment (Argyle Sheets)
 Mountain State Log Homes (Stephen Craig)
 Nature's Granite, LLC (Christine Congado)
 Panhandle Cleaning & Restoration (Robert Contraguerra)
 Precision Concrete, LLC (Brad Taylor)
 Premier Construction Services, LLC (Robert Riffle)
 Prime Lending (Mimi Shaffer)
 Puccio & York Appraisers (Carl York)
 Rexroad Heating & Cooling, LLC (Benjamin Licht)
 Rich's Garden Creations (Rich Painter)
 Rising Sun Construction, LLC (Charis Bailey)
 Ron Hurst Construction Co., LLC (Ron Hurst)
 Royal Water Treatment (Jim Wright)
 Rustic by Design Fireplace & Patio (Jim Merschat)
 S&A Homes (Bill DeMarco)
 Summer Breeze Comfort Systems, LLC (Daniel Henson)
 T.J. Contracting & Custom Home (Jeff Montgomery)
 Thompson, Inc. (Kim Thompson)
 TKS Contracting, Inc. (Thomas Shaw)
 Ultra Seal, LLC (Tim Hagedorn)
 United Security Agency (Alexander Barone)
 Vision Homes, Inc. (Michael Helwig)
 Visions in Design, LLC (David Koren)
 Waco Oil & Gas (Ike Morris)
 WCO Flooring America (Rock Manchin)

White Lightning Contracting (Jeff Chalfort)
 Wood Construction, Inc. (Ronald Woody)
 Woodchucks General Contractors (David Kuneff)
 WV University Safety & Health Education (Mark Fullen)
 Zoey 2, LLC (Bernard Bossio)

NORTHERN PANHANDLE

Huffner Contracting (Phil Huffner)
 Lowe's (Jill Krumski)
 Lowe's (John Miller)
 Maness Contracting, Inc. (Martin Maness)
 Mutual Wholesalers of Wheeling (Tony DiBartolomeo)

SOUTHERN

BB&T (Betty Kinder)
 Boxley Materials Co. (Sammy Geso)
 Cook Electric (Monroe Cook)
 Daniel Realty Investments, Inc. (Carl Daniel)
 David Hill Concrete Co. (David Hill)
 Ferguson Management Company, LLC (Patti Howard)
 Highland Propane Company (Michael Christian)
 L.W. Crook Contractor (Lloyd Crook)
 Lowe's of Fayetteville (Craig Clemens)
 Means Lumber Company (Paul Rose)
 Richmond Law Office (William Richmond)
 Silverpoint Homes (Mark Stover)

TRI-STATE

Alternative Building Concepts (Robert Blankenship)
 Construction Advantage, Inc. (Robert Bowen)
 Creative Kitchens, Inc. (Mike Rigney)
 Home Depot (James White)
 Huntington Federal Savings & Loan (Maurice Clark)
 J&J Developers (Jack Moore)
 Lowe's of Barboursville-South Point (Scott Horsfield)
 Merritt & Sons LLC/Kitchens by Woody's (Brad Merritt)
 Mullins Construction Co. (John Mullins)
 Mutual Wholesalers, Inc. (Len Rogers)
 Premier Properties (Shane Radcliff)
 R D Developers (Ron Detemple)
 Scott Wheeler Development, LLC (Scott Wheeler)
 Tri State Publications (John Brumley)
 Tri State Publications (Ellen Walker)
 Tri State Rom, Inc. (Kenny Kirby)

NEW MEMBERS

EASTERN PANHANDLE

BCT Bank of Charles Town (Aaron Howell)
 Bragg Mechanical Services, Inc. (Robert Bragg)
 Countertop Solutions (Thomas Pope)
 Ferguson Enterprises (David Reid)
 Harrison & Associates, LLC (Timothy T. Harrison, CPA)
 Keller, Williams, Rice Realty, LLC (Adam Shively)
 Kettler Forlines Homes (George Neil)
 Legacy Contractors Group, Inc. (James Burleson)
 LH Mobile Storage, LLC (Gail Cole)
 LH Mobile Storage, LLC (Harry Ridgely)
 Loria L. Headlee, Appraiser (Loria L. Headlee)
 MVB Bank, Inc. (Lisa Butler)
 Re/Max 1st Realty (Angela Kable Johnson)
 Sherwin Williams (Reymann W. Hill)
 Streamstone Partners (Steven Gross)
 The Design Center, LLC (Sue Marks)
 Weyerhaeuser-TrusJoist (Paul Street)

GREATER CHARLESTON

84 Lumber (Ron Spencer)
 84 Lumber (Michael Pugh)
 84 Lumber (Joe White)
 Affordable Closet Systems, LLC (Autumn Price)
 Edward Jones Investments (Jason Gruse)
 Industrial Water Resources (Bob Waggy)
 LA Contracting, LLC (Lyle Atkins)
 Mountain Lakes Realty (Jodi Warner)
 North American Industrial Services (Tiffany Collins)
 Property Professionals Group (Brandon Tullor)
 Trinity Rebar & Concrete Supplies (Bill Anderson)
 True Blue Developers, LLC (Katelin Haney)
 Victorian Developments, LLC (Ritchie Jordan)

MID-OHIO VALLEY

Before & After Remodeling (Donald Beaumier)
 Bowles Rice, LLP (Kelly Little Guice)
 Farm Credit (David Wise)
 Scots Landscape Nursery, Inc. (P. Scot Witkosky)
 Stanley Electric (Michael Stanley)
 The Honey Do Service, Inc. (Charles Scott Hart)
 Valley Supply (Mike Ferrell)

NORTH CENTRAL

Absolute Air, LLC (Brian Jackson)
 Clear Mountain Bank (Nancy Spiker)
 Fairmont Properties Group (George T. Bright)
 First United Bank & Trust (Max Neubauer)
 Five Star Builders, LLC (Shane Rushing)
 Harker Contracting (Michael E. Harker)
 Heaven's Best Carpet Cleaning (Douglas Cyphers)
 Huntington Bank (Melanie Thompson)
 Lowe's of Buckhannon (Terena Davis)
 Lowe's of Buckhannon (James Feltz)
 Lowe's of Buckhannon (Marty Kittle)
 McDonald Construction Home Improvement (Fred McDonald, Jr.)
 Sherwin Williams (Dave Stanton)
 Sunset Outdoor Supply (Barry Frey)
 Trulargo, LLC (Larry W. Goff)

NORTHERN PANHANDLE

A-1 Roofs Done Right (Stephen Gretchen)
 Blattner & Howard, LLC (Louis "Butch" Blattner)
 Del Suppo, Inc. (Buster Suppo)
 Sandow Development, LLC (Trent Porter)
 Shamrock Inc. dba Wheeling Distribution Center (Dan Shay)
 Spray Foam Insulations, LLP (Clayton Persinger)
 Wayne Homes (Alana Hendershot)
 Yost Contracting (Russell Yost)

SOUTHERN

Appalachian Heating (Dan Akers)
 R.M. Contracting (Robert Meadows)
 Seven Gables Construction, Inc. (Tony Mullins)
 State Electric Supply (Melissa Putnam)

TRI-STATE

101 Mobility of WV (Justin Murdock)
 Tri-State Development Company, LLC (David Greene)

RECRUITERS

Alan Baker	Joe Fralic	Kent Pauley
Margie Bartles	Scott Grimm	John Powell
April Bird	Daniel Harrison	Jim Rankin
Danny Bowers	Jeanne Helmick	Joe Russo
John Brumley	Chris Iardi	Jason Singer
Laura Chandler	John Kopsycianski	Justin Sizemore
Phil Cogar	Anthony Lang	Steve Spiker
Lloyd Crook	Craig Lett	Kevin Roberts
Tim Cunningham	Fred McDonald	
Pete Davis	Ron Martin	
Mark Dyck	Bev Mitchell	
John Finlayson	Paul Napoli	
David Fleming	Dale Oxy	

BUILDER & CONTRACTOR DIRECTORY

GREATER GREENBRIAR AREA

JACOB S. MECK CONSTRUCTION LLC
 REMODELING, ADDITIONS, KITCHENS, BATHS
"Building Dreams Since 1995"
304-456-5357 PO Box 4, Green Bank, WV 24944
 WV#024043 Email: meckconstruction@frontiernet.net

GREATER GREENBRIAR AREA

VALCON, INC. See ad Page 6
 GENERAL BUILDING, HISTORIC RESTORATION,
 COMMERCIAL, RESIDENTIAL
304-497-3100 PO Box 180, Frankford, WV
 WV#000240 Email: cg_valcon@yahoo.com

MID OHIO VALLEY AREA

MORAN CONSTRUCTION CO. INC. See ad Page 6
 FOUNDATION REPAIR SPECIALISTS
RAM JACK Foundation Repair Systems
800-616-6672 417 Marietta, OH 45750 WV#001906
 Email: jodie@ramjackwv.com

NORTH CENTRAL AREA

MCDONALD CONSTRUCTION INC. See ad Page 7
"Complete Turnkey Construction"
RESIDENTIAL, HANDICAP & COMMERCIAL BLDG
304-842-2989 12 Sunset View, Bridgeport, WV 26330
 WV#002842 Email: fredmcdonald@frontier.com

NORTHERN PANHANDLE AREA

A.D. BAKER HOMES See ad Page 4
"Award Winning Builder" WV#001373
BUILDING CUSTOM & STARTER HOMES.
304-233-8800 112 19th St., Wheeling WV 26003
 www.adbakerhomes.com

BECKLEY AREA

L. W. CROOK CONTRACTOR See ad Page 3
 CUSTOM HOMES, REMODELING
LIGHT COMMERCIAL
304-736-4975 168 Woodbury Rd., Beaver, WV 25813
 WV#001786 Email: lcrook@suddenlink.net

For A Full Listing Of Member Contractors and Suppliers
 Go To **www.hbawv.org**

Local News

Northern Panhandle HBA - Congratulations on receiving first place in their size category in the NAHB new member contest in May.

Mid-Ohio Valley HBA - Welcome back to Trish McKay as Executive Officer. The association now publishes an online newsletter.

Eastern Panhandle HBA - The association just published their local membership directory and buyers' guide as part of their new "Find Your Pro Here" promotional campaign.



ProBuild shares its mobile showroom at local home shows and for state board meetings.

Advocacy Continued

This has been just an overview of the major activities this year on behalf of home builders around the state. In addition to these statewide efforts, the NAHB has made a significant impact this year to save builders money and effort by intervening on their behalf in the development of national regulations. The following is a brief summary of victories due to NAHB advocacy this year.

- EPA drops post-construction stormwater rule
 - US Supreme Court Clean Air Act ruling benefits multi-family builders. The EPA tried to require multi-family builders to get pre-construction permits for greenhouse gases generated by the buildings they construct.
 - Costly provisions to building codes were kept out of the code, representing a substantial savings in construction costs.
 - Homeowner Flood Insurance Affordability Act saves business for builders and remodelers by keeping insurance price stability for homeowners.
- For more info go to **www.ValueofNAHB.org**

Check out **www.ValueofNAHB.org**



Sherwin-Williams. The First Choice of Builders.



At Sherwin-Williams, we're proud to be the number one preferred paint brand among homebuilders.

As your single-source supplier for solutions that reduce callbacks and keep homebuyers satisfied, we're committed to helping you get the job done fast and get the job done right.

- Innovative products to reduce callbacks and satisfy homebuyers
- Color and design services like the HomeScapes® Exterior Color Collection customized for your homes
- Personal service and local responsiveness
- Exceptional builder programs including The Finishing Touch™ program customized to your needs

For a local store near you, visit us at sherwin-williams.com or call **1-800-4-SHERWIN**.

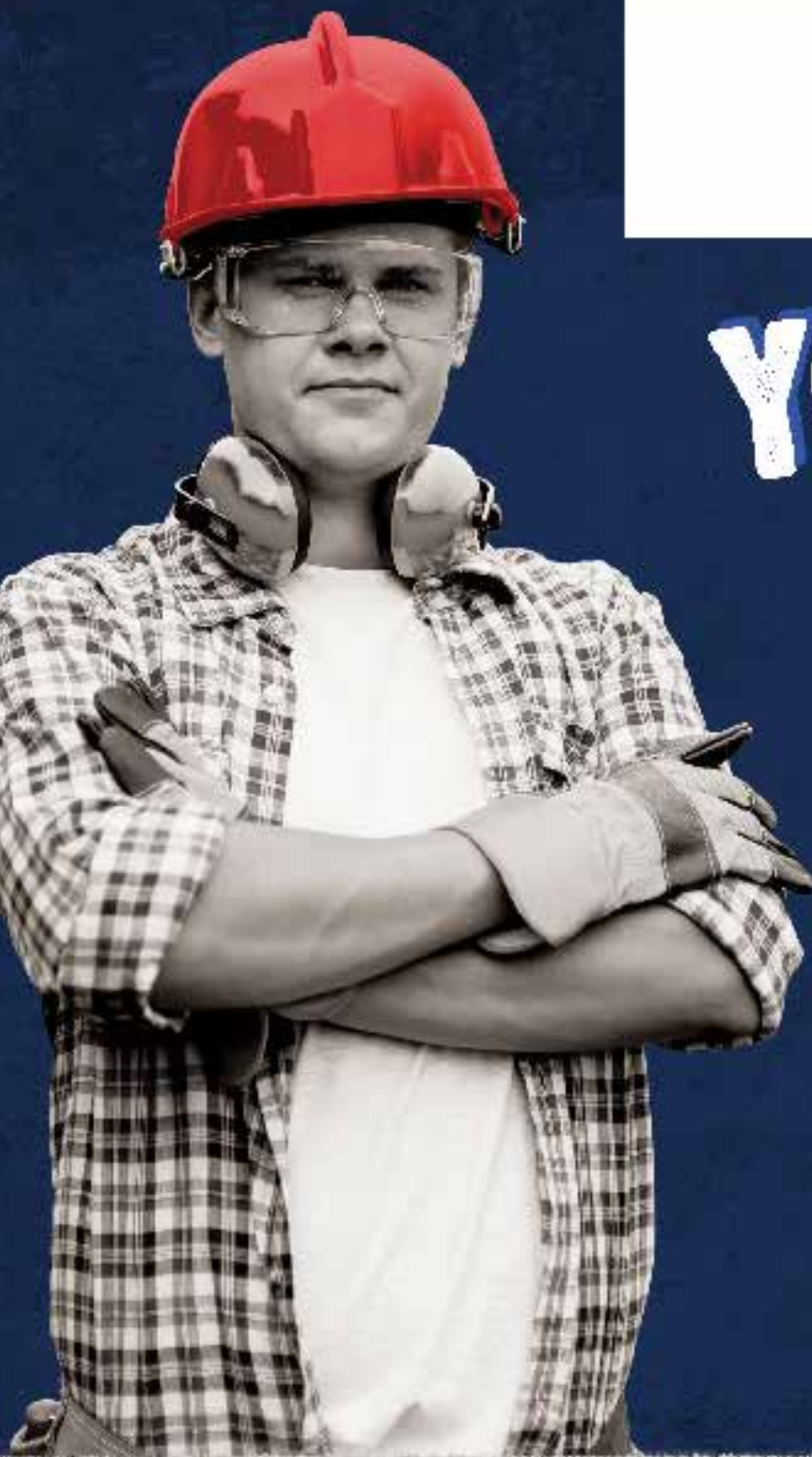


Ask Sherwin-Williams™

© 2014 The Sherwin-Williams Company

PO Box 1991, Huntington, WV 25720
Change Service Requested

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES
FIRST CLASS
PERMIT # 227



YOUR PROJECT IS OUR PROJECT.

Founded in 1955, 84 Lumber is one of the nation's leading suppliers of building materials to professional builders and dedicated do-it-yourselfers. 84 Lumber provides unmatched personal service at locations nationwide, and offers other products in addition to being a full service lumber yard, such as windows, doors, moulding, cement siding, insulation, drywall, and builder hardware.

84[®] LUMBER
84LUMBER.COM

